IoT Academy Introduction

Dr. Farzad Ebrahimi

CEO & Founder

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Farzad Ebrahimi

- CEO of IoT Academy (ITU Academia Member & ITU IoT Center of Excellence in Asia-Pacific)
- Faculty Member in ICT Research Institute
- International Internet of Things (IoT) Speaker & Lecturer
- International Telecommunication Union (ITU) Expert
- Chairman of The corresponding ISO/IEC JTC1 SC41 (Internet of Things and related technologies Standards) in Iran
- Chairman, Member of the founding board and the board of trustees of Non-Commercial Institute (as a NGO) of “Promoting the Internet of Things and data science” at national level.
- Doctor of Business Administration from the University of Tehran, MBA, M.Sc in Electrical Engineering-Telecommunication systems, B.Sc in Electrical Engineering- Electronics.

Other Records:

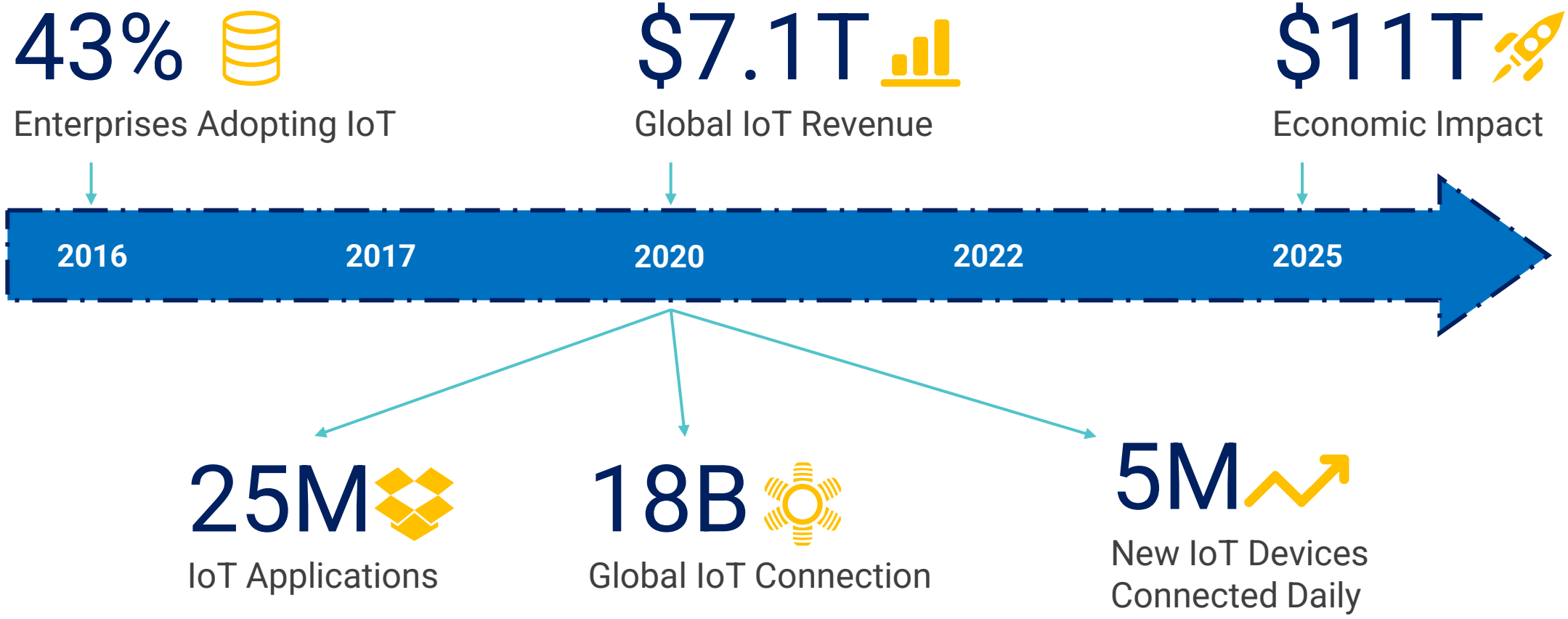
- Counselor of the Director of ICT Research Institute
- Superintendent of IT Faculty in Iran Telecom Research Center
- Deputy of IT Faculty in Iran Telecom Research Center
- Head of Multimedia Systems Research Group in Iran Telecom Research Center
- Project Manager, Consultant and Observer of more than 50 Regional and National ICT related Projects.

What is Internet of Things (IoT) ?

The International Telecommunications Union (ITU) defines IoT as follows: “The IoT can be viewed as a global infrastructure for the information society, enabling advanced services by interconnecting (physical and virtual) things based on existing and evolving interoperable information and communication technologies (ICT)” (Source: Recommendation ITU-T Y.2060).

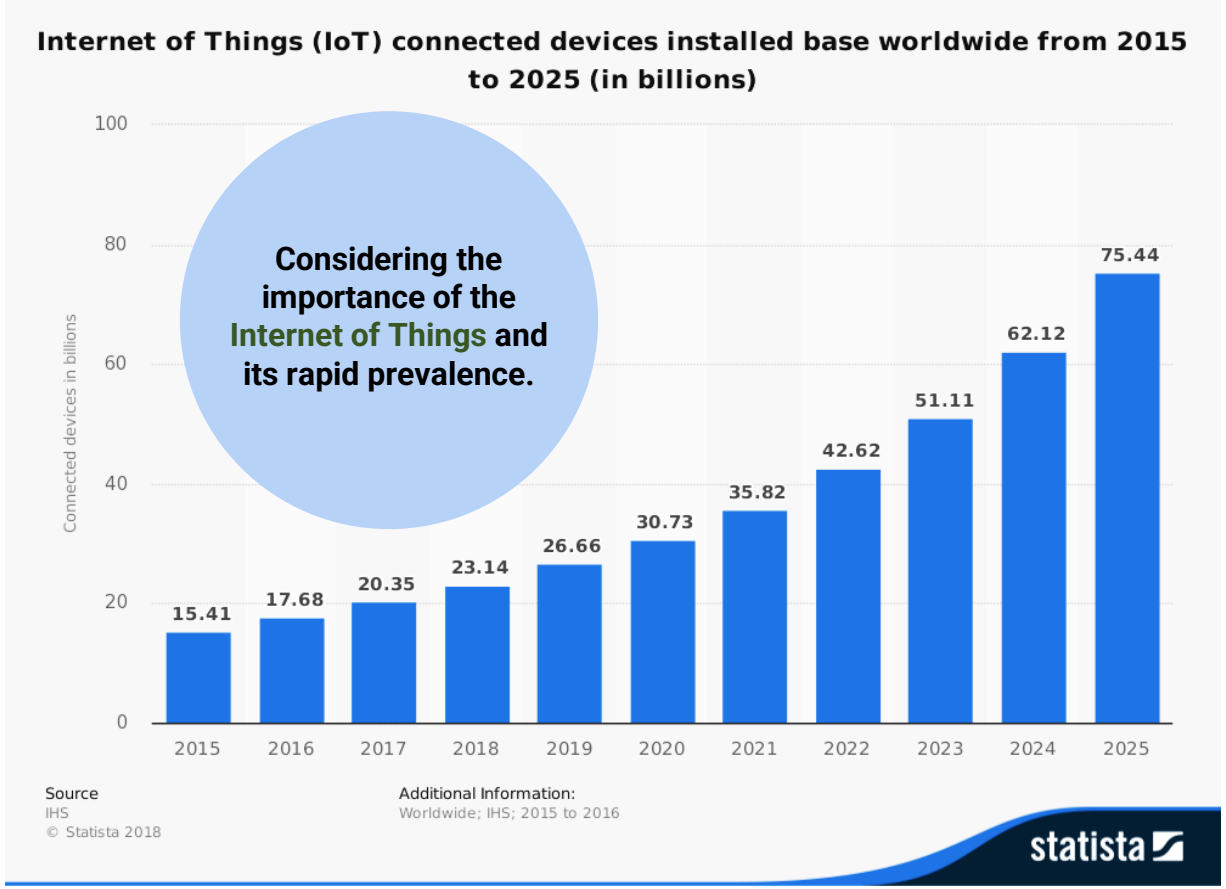
THE INTERNET OF THINGS

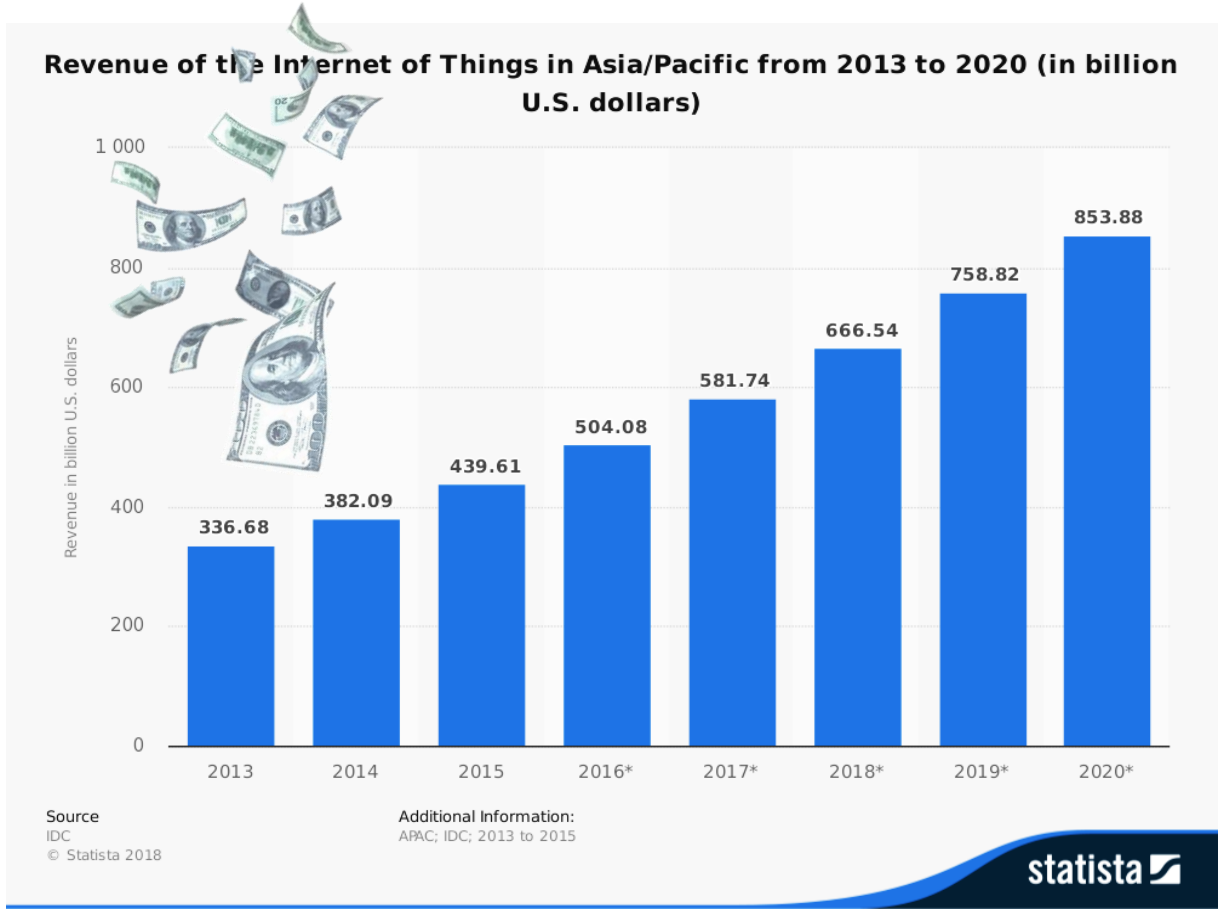
Towards an IoT Dominated World



Source: Gartner, Ericsson, IDC, McKinsey, AT Kearney

What is Internet of Things (IoT) ?





INTRODUCTION

IOT ACADEMY INTRODUCTION

VISION :

“Internet of Things Products and Solutions for Unique Living of World People”

MISSION :

“Increasing Citizen Awareness and Empowering Human Resources, Organizations and Industries in the field of Internet of Things and Related Technologies”

IOT ACADEMY INTRODUCTION

International Telecommunication Union (ITU) Academia Member

Szechenyi Istvan University, Gyor
INDIA
Centre for Development of Telematics, NEW DELHI
Indian Council for Research on Int'l Economic Relations (ICRIER), NEW DELHI
Indian Institute of Management Kashipur, Kashipur, Uttarakhand
Indian Institute of Science, Bangalore
Indian Institute of Technology Hyderabad, Sangareddy, Telangana
Indian Institute of Technology Madras, Chennai
National Law University Delhi, NEW DELHI
Telecom Centres of Excellence (TCOE) India, NEW DELHI
Visvesvaraya National Institute of Technology (VNIT) Nagpur, Nagpur
IRAN (ISLAMIC REPUBLIC OF)
Amirkabir University of Technology, Tehran
Faculty of Applied Science of Post and Telecommunication, TEHRAN
ICT Research Institute, TEHRAN
IoT Academy, Tehran
Iran University of Science & Technology, NARMAK, TEHRAN
Tarbiat Modares University, Tehran
University of Tehran, Tehran
ITALY

Ref: https://www.itu.int/online/mm/scripts/gensel11?_memb=U

IOT ACADEMY INTRODUCTION

International Telecommunication Union (ITU) Business Partner

Back to pledges

Name of pledge

Empowering and raising awareness of citizens from the perspective of digital transformation and the fifth industrial revolution

Entity

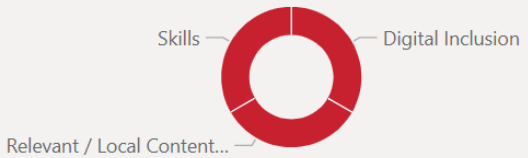
IoT Academy

Location

Iran (Islamic Republic of), Asia & the Pacific

$1M	1.00M	Programmatic	Single
Estimated financial value (USD)	Estimated number of people impacted	Pledge type	Pledge

Focus Areas



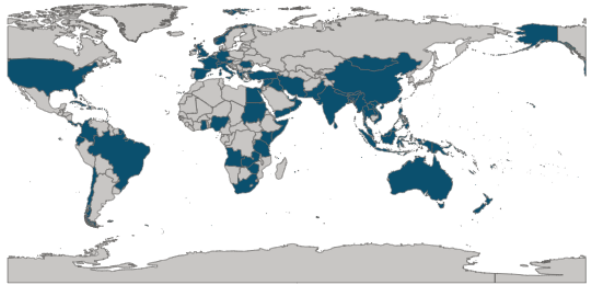
Target groups

Children
Indigenous peoples
Older persons
Other
Persons with disabilities
Women

7/1/2022
Start

7/1/2027
End

IoT Academy will provide international training courses, events and digital contents around the IoT and related technologies, smart cities, industry4.0, industry 5.0, and digital transformation for realizing the increasing citizen awareness, empowering HR & organizations, and research, and development. IoT Academy will empower human resources through its skill-based training program.



Source: UN, 2018

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IOT ACADEMY INTRODUCTION

2023 World IoT Top 500 Summit

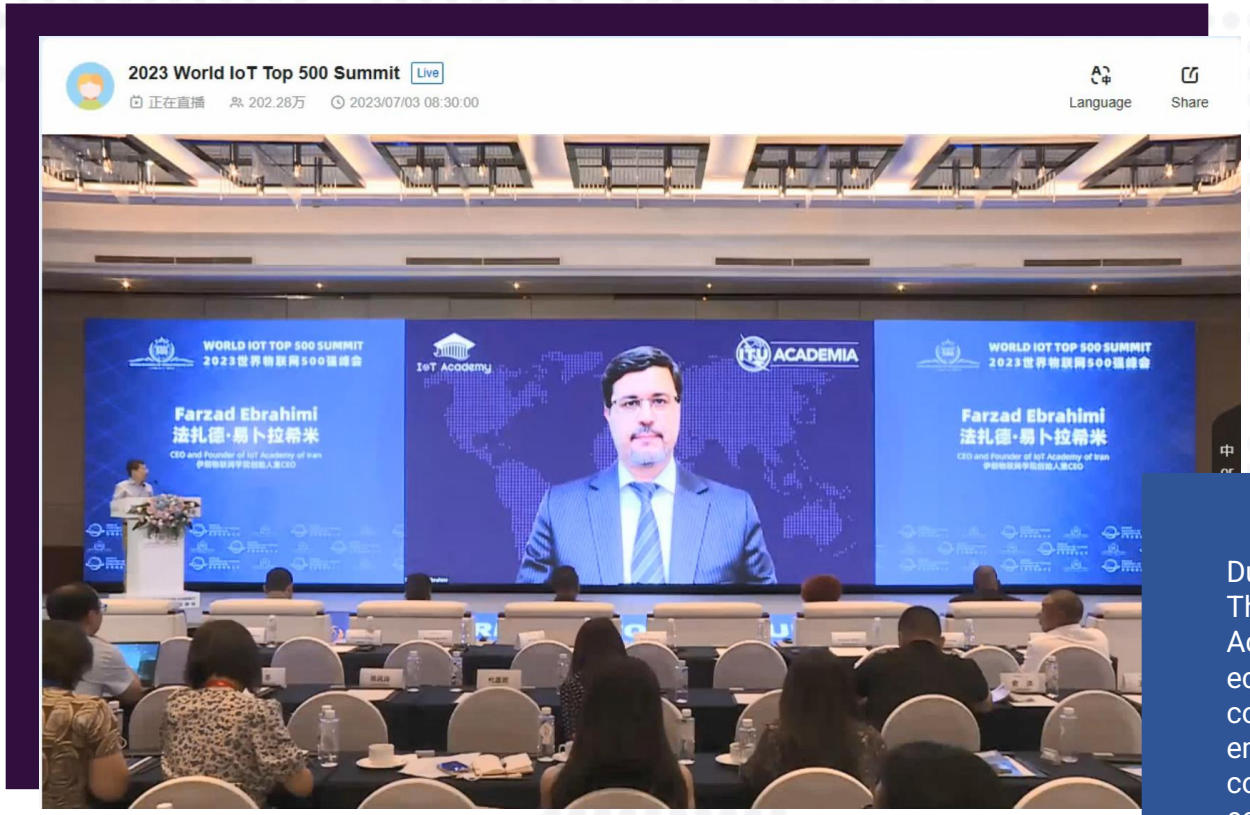
For **five consecutive years**, IoT Academy has been ranked among the top 500 IoT companies in the world. In the latest ranking, the IoT Academy has achieved a position among the top 250 global IoT companies for the fifth consecutive year.

Ref: http://www.wiotc.org/en/news/344.html

No.	Country/国家	Company Name/单位名称
1	Germany/德国	Arineo 雅美奥
2	China/中国	China Logistics 中国物流集团
3	USA/美国	GM 通用汽车
4	China/中国	Nokia Shanghai Bell 上海诺基亚贝尔
5	China/中国	PATEO 博泰车联网
6	Japan/日本	Honda 本田
7	Brazil/巴西	Telefonica Brasil 巴西电信
8	China/中国	Gosuncn 高新兴
9	Russia/俄罗斯	GS GROUP
10	China/中国	hualu 中国华录集团
11	USA/美国	Ford 福特
12	UK/英国	AstraZeneca 阿斯利康
13	Germany/德国	Auvesy
14	Australia/澳大利亚	Myriota
15	USA/美国	Rackspace
16	Japan/日本	Seiko Epson 精工爱普生
17	France/法国	Flowbird 飞鸟
18	USA/美国	Sensata 森萨塔
19	UK/英国	GSK 葛兰素史克
20	Iran/伊朗	Hooshmand Robotic Ayandeh
21	China/中国	FII 工业富联
22	China/中国	CIC 中国智能交通系统
23	China/中国	Dongfeng 东风汽车
24	UK/英国	CMR Surgical 希美安
25	UAE/阿联酋	Evrythng
26	Sweden/瑞典	Ericsson 爱立信
27	China/中国	Tsinghua Unigroup 紫光集团
28	USA/美国	360Zebra 斑马物联网
29	France/法国	Coyote System 科约特系统
30	Japan/日本	Denso 电装
31	South Korea/韩国	Nethom
32	Austria/奥地利	AVL 李斯特
33	Spain/西班牙	repsol
34	Sweden/瑞典	Hexagon 海克斯康
35	USA/美国	Vicarious Systems
36	Japan/日本	Canon 佳能
37	Germany/德国	HENSOLDT
38	South Korea/韩国	Handysoft
39	Japan/日本	Murata 村田
40	Saudi/沙特	aramco 沙特阿美
41	Iran/伊朗	IoT Academy
42	USA/美国	Microchip 微芯科技
43	Canada/加拿大	Transoft Solutions
44	Hungary/匈牙利	EPS Connect
45	China/中国	Sysware 索为系统
46	Austria/奥地利	tttech auto
47	Australia/澳大利亚	Nordic Semiconductor
48	Norway/挪威	Kongsberg Gruppen
49	France/法国	Inno Tsd
50	Iran/伊朗	Javidan Tajhiz Taban
51	Spain/西班牙	Cellnex Telecom
52	Canada/加拿大	Rogers 罗杰斯
53	Australia/澳大利亚	Telstra 澳大利亚电信
54	China/中国	Hollysys 和利时
55	China/中国	Qinchuan Iot 秦川物联网
56	France/法国	Cellectis
57	China/中国	Lierda 利尔达
58	Israel/以色列	Habana Labs
59	China/中国	DC Holdings 神州控股
60	Austria/奥地利	FerRobotics 菲洛博迪机器人
61	Israel/以色列	Hailo Technologies
62	USA/美国	Ayla Networks 艾拉物联网
63	China/中国	CHERY 奇瑞汽车
64	China/中国	Horizon Robotics 地平线
65	China/中国	Hanwei 汉威科技
66	UK/英国	Pick Protection
67	France/法国	ADAXIS 阿达克西斯
68	Philippines/菲律宾	Controtek Solutions
69	UAE/阿联酋	Du
70	UAE/阿联酋	Dubai Technologies 迪拜科技
71	China/中国	Unitech Electronics 精联电子
72	Argentina/阿根廷	Globant
73	China/中国	China Unicom Digital Technology 联通数科
74	USA/美国	Cybereason
75	Norway/挪威	Klaveness Digital
76	China/中国	Evoc 研祥
77	USA/美国	Mydevices
78	UK/英国	Graphcore
79	Ireland/爱尔兰	Wisar
80	China/中国	Wangsu 网宿
81	Germany/德国	Festo 费斯托
82	Israel/以色列	Seebo
83	Russia/俄罗斯	Vega-Absolut
84	France/法国	Nimbits
85	Russia/俄罗斯	Sputnix
86	Poland/波兰	Kontakt.io
87	Spain/西班牙	Thethings.io
88	Russia/俄罗斯	WAVIoT
89	Canada/加拿大	kongsberg geospatial
90	South Korea/韩国	Barun Electronics
91	China/中国	Ubtech 优必选
92	China/中国	Terminus 特斯联
93	South Korea/韩国	Ajantech
94	Russia/俄罗斯	thingenix
95	Philippines/菲律宾	IoT Philippines
96	Belarus/白俄罗斯	Integral
97	Finland/芬兰	Wirepas
98	Canada/加拿大	TeraXion
99	UAE/阿联酋	Aramex 阿拉美
100	China/中国	Tuya 涂鸦智能

IOT ACADEMY INTRODUCTION

2023 World IoT Top 500 Summit



During the Multilateral Cooperation Forum at the 2023 World Internet of Things Convention (WIOTC), Dr. Farzad Ebrahimi, CEO, and founder of IoT Academy, delivered a thought-provoking speech on the interconnected economy. Dr. Ebrahimi highlighted the critical role played by countries and companies in shaping the market pattern of the digital economy and emphasized the main direction of the investment for multilateral cooperation. His insights shed light on the evolving landscape of the global economy and provided valuable guidance for policymakers and business leaders alike.

IOT ACADEMY INTRODUCTION

World IoT Top 500 Summit 2019-2022

2019

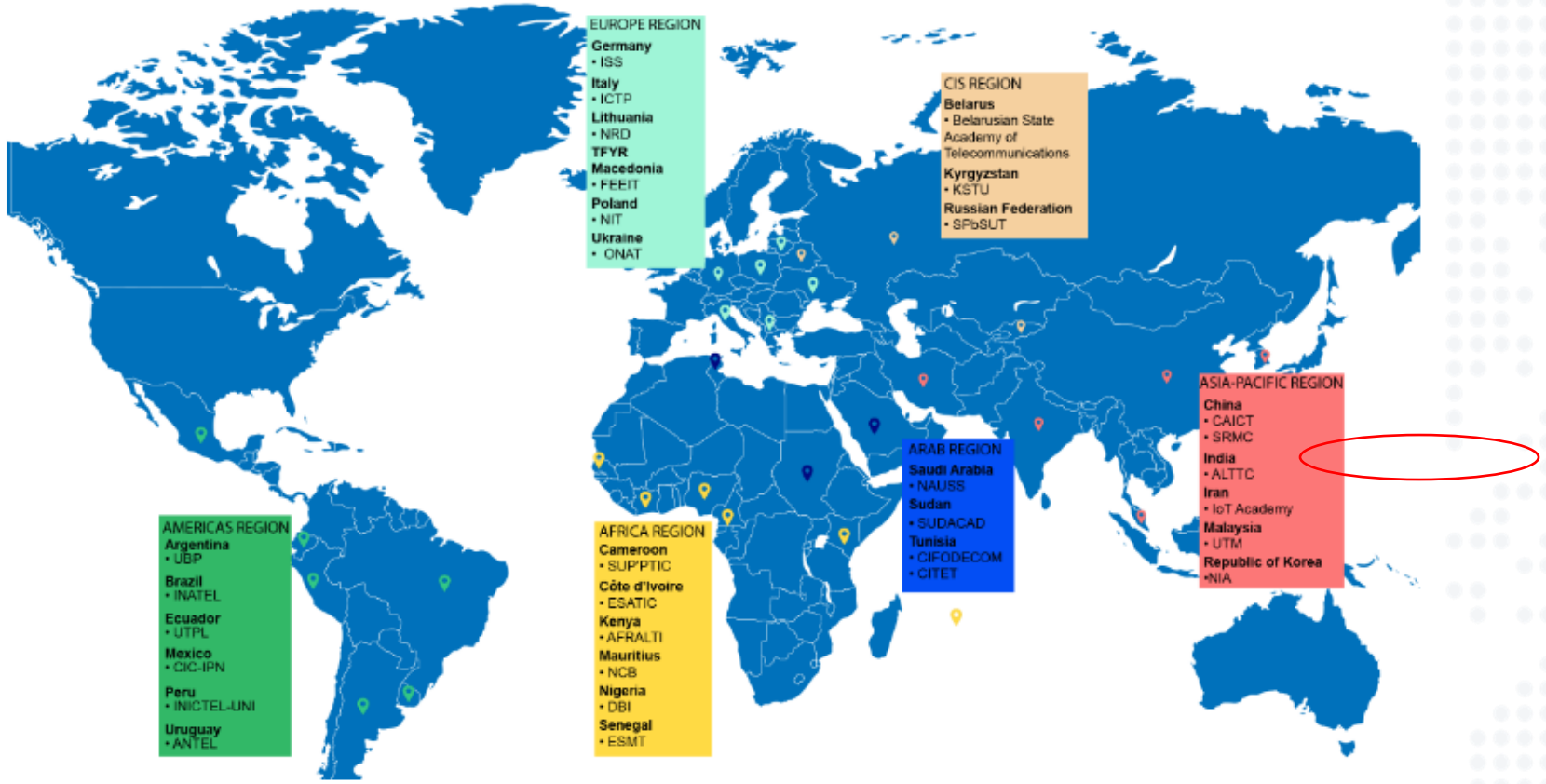
2020

2021

2022

IOT ACADEMY INTRODUCTION

IoT Academy is ITU IoT Center of Excellence in Asia-Pacific for 2019-2022



Ref: https://academy.itu.int/itu-d/projects-activities/centres-excellence/coe-cycles/coe-cycle-2019-2022


ARCTIC OCEAN
ARCTIC OCEAN
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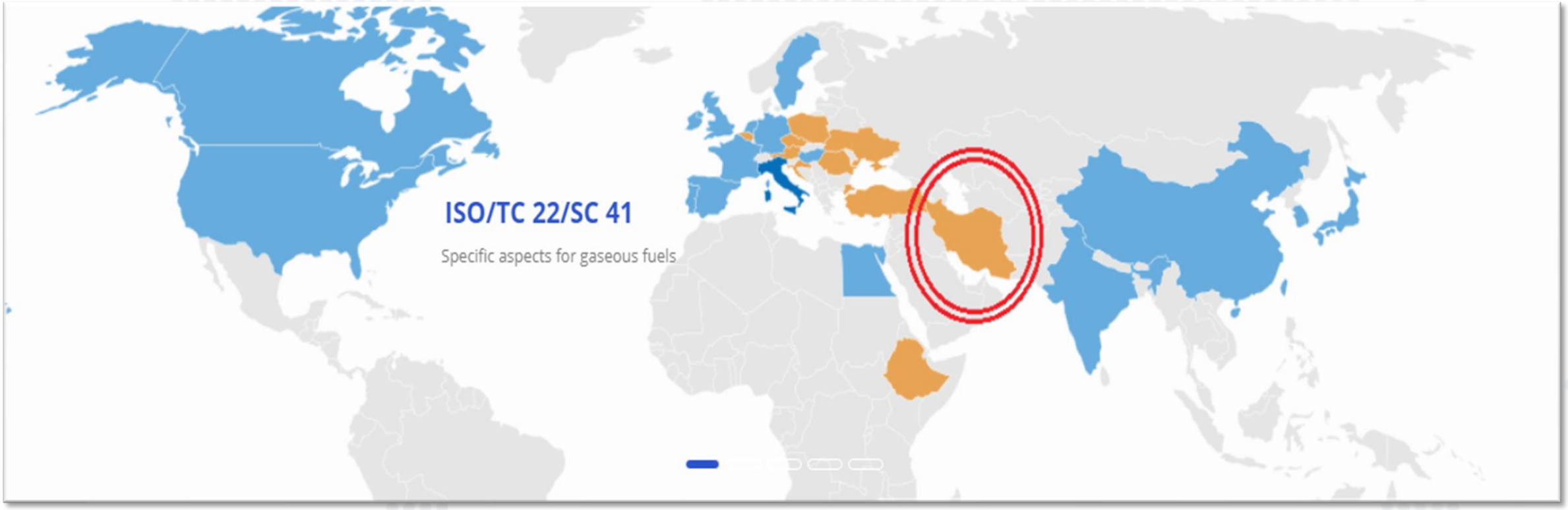
INDIAN OCEAN
SOUTH PACIFIC OCEAN
SOUTHERN OCEAN
IoT Academy
IoT Academy
Asia & Pacific Region
Iran
Leaflet | Produced by United Nations Geospatial

IOT ACADEMY INTRODUCTION

Chairman of The corresponding ISO/IEC JTC1 SC41

(Internet of Things and Related Technologies Standards) in Iran



Activities and Services

IoT Academy Activities and Services

Increasing Citizen Awareness

Empowering HR Organizations and Industries

IoT & Smart City Consulting Services

IoT & Smart City Laboratory

Research and Development

Collaboration with Business Accelerators

Design and Implementation of Industrial IoT Projects

IoT and the Oil & Gas Industry

The Industrial Internet of Things harnesses the power of big data to improve efficiencies, particularly in asset-intensive industries such as oil and gas. As more and more machinery becomes loaded up with sensors and connected to the internet, there are predictions that the IoT could slash costs.

Ref: www.eniday.com

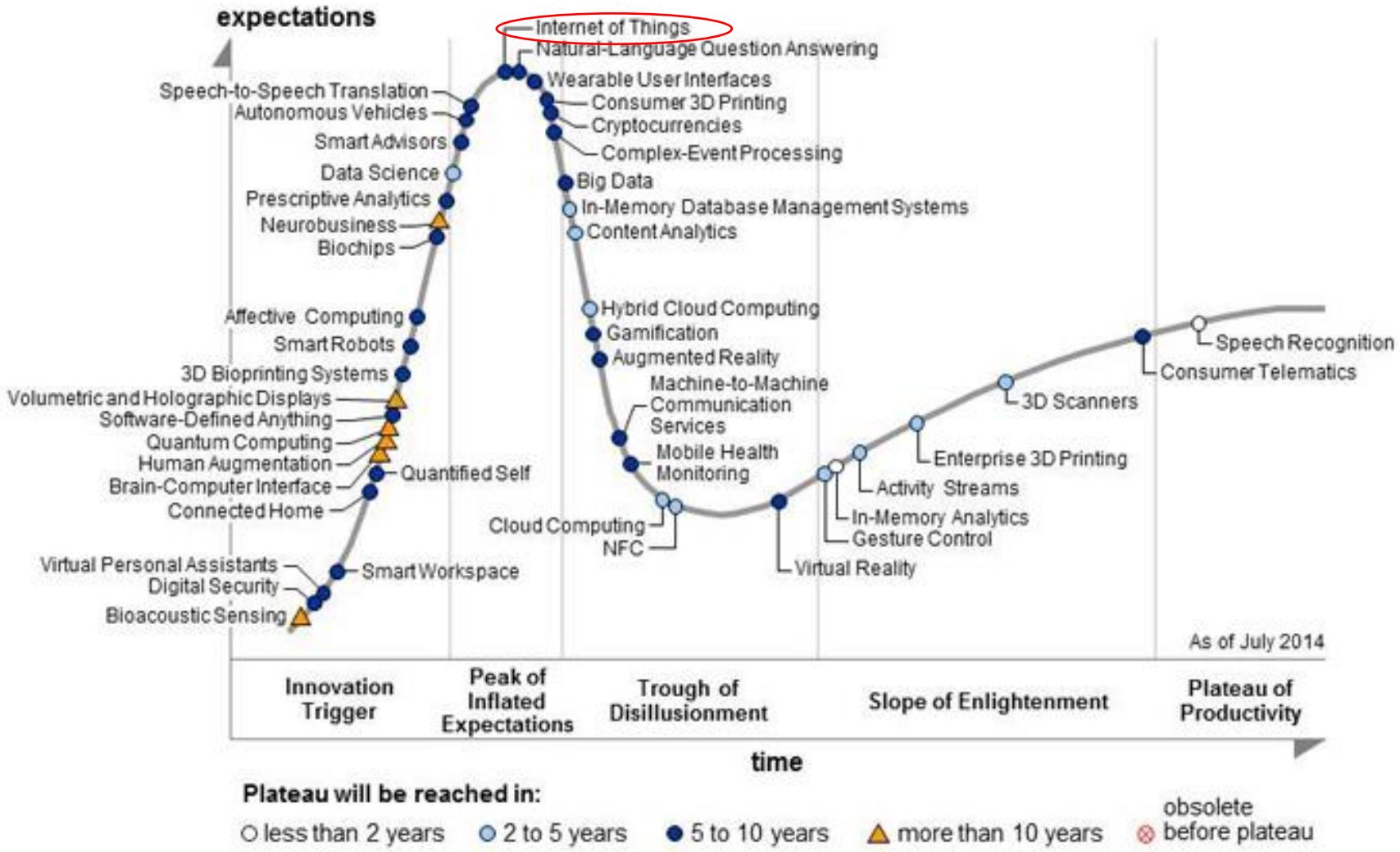
IIoT & Oil & Gas Industry

5 WAYS THE INDUSTRIAL INTERNET OF THINGS CAN REVOLUTIONIZE THE OIL AND GAS INDUSTRY

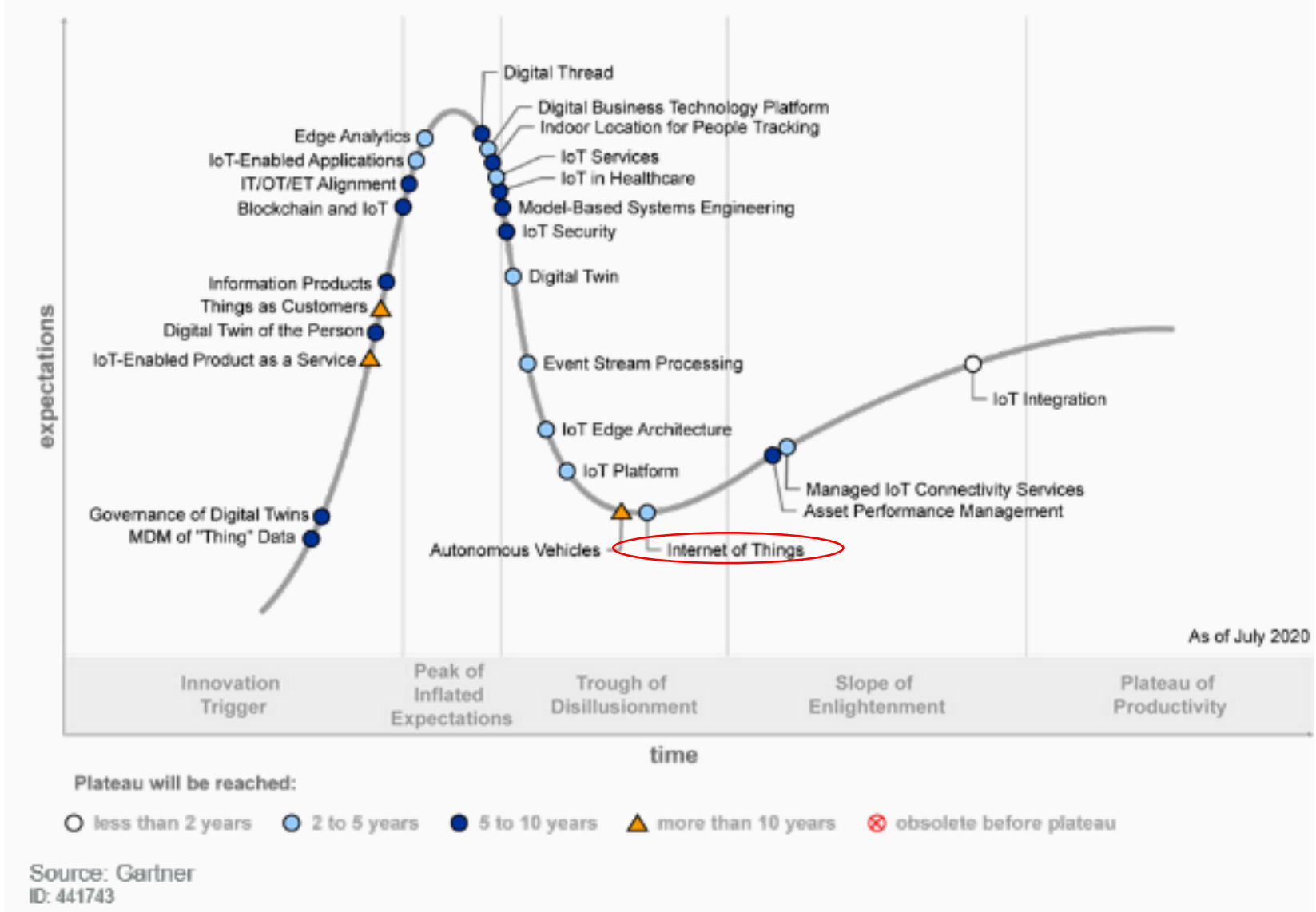
1) Improved Operational Efficiency
2) Revenue
3) Real-Time Data
4) Less Safety Risk
5) Environmental Footprint

Ref: www.eniday.com

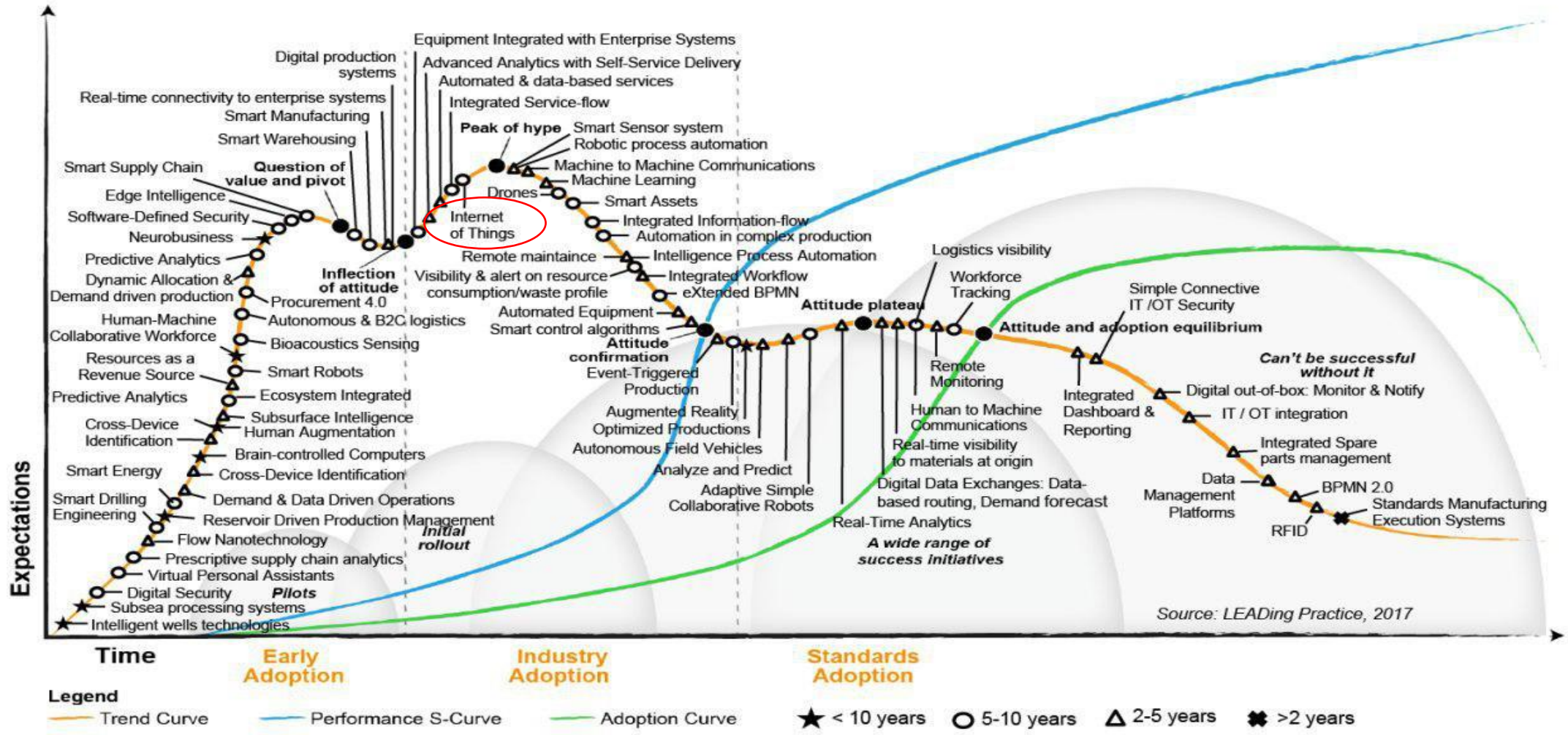
Hype Cycle for the Internet of Things, 2014



Hype Cycle for the Internet of Things, 2020

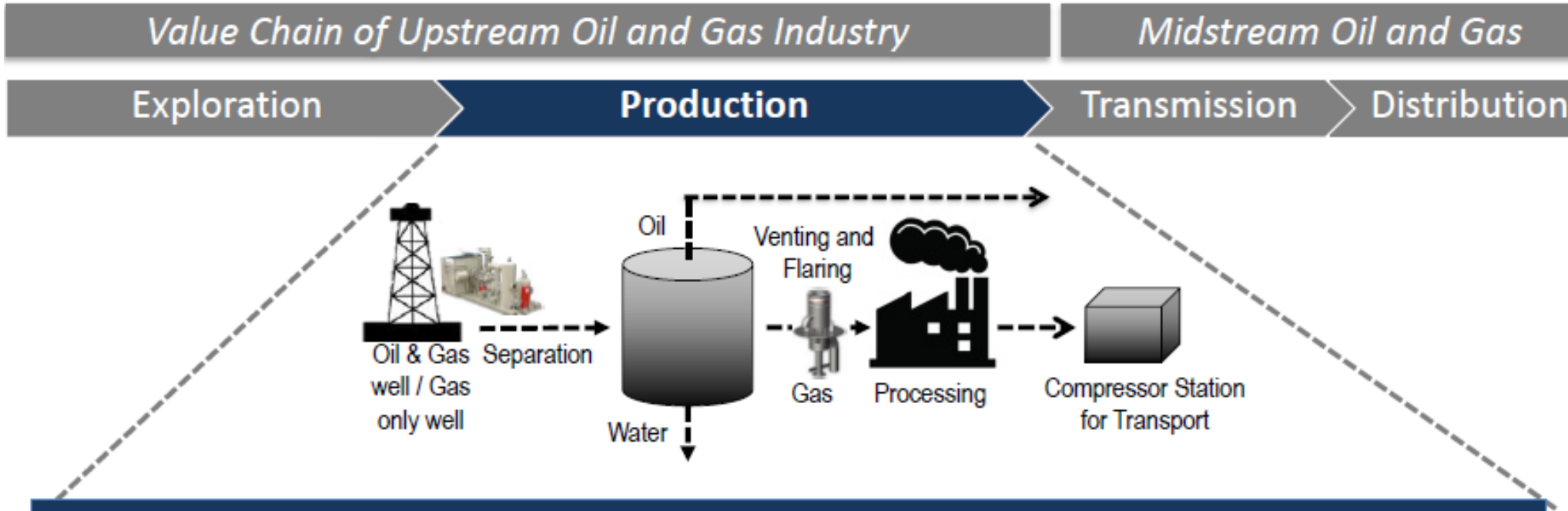


Oil & Gas Emerging and Disruptive Trends, 2017




PETROLEUM ECONOMIST
Cartographic
ARCTIC OCEAN
CANADA
RUSSIAN FEDERATION
NORTH ATLANTIC OCEAN
BRAZIL
INDIAN OCEAN
PACIFIC OCEAN
AUSTRALIA
WORLD OIL & GAS MAP
4th edition
Produced by Petroleum Economist, a division of Euromoney Global Limited
in partnership with
ABN·AMRO
www.abnamro.com

IoT in Oil and Gas Industry

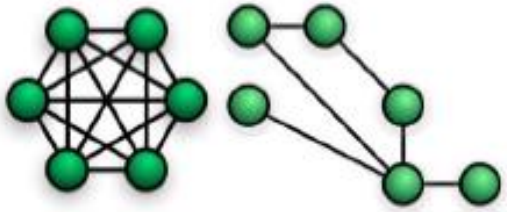


- IoT offers the ability to help companies compete on cost by improving productivity:
  - Enable predictive maintenance vs. preventative maintenance
  - Improve process flow achieved by monitoring changes in operating conditions
  - Increase productivity and reduce accident frequency with real time monitoring of assets

Key Drivers of Today's IoT Adoption

Cheaper Technology
- Sensors
- Processors

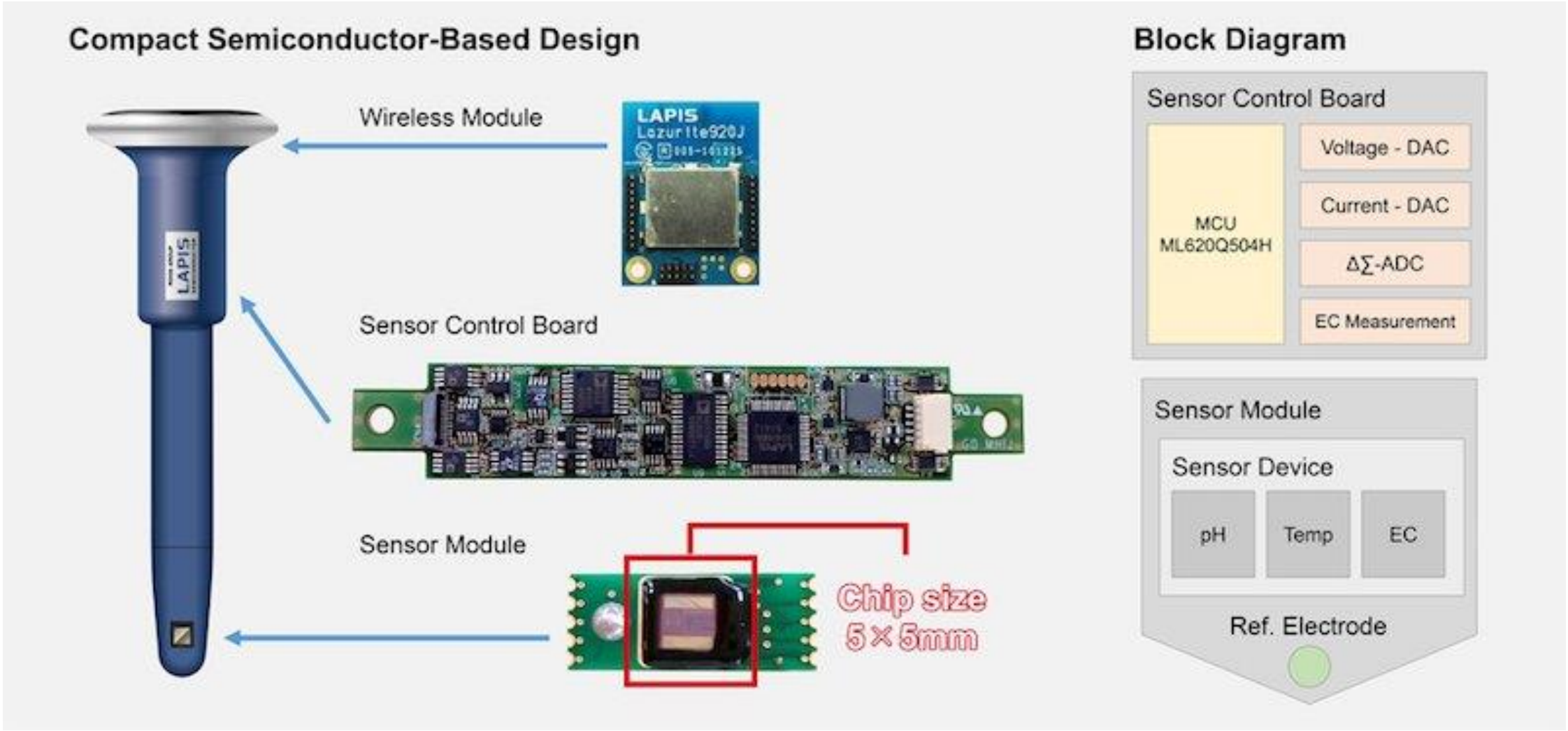

Better Infrastructure
- Cellular technology
- Mesh networks

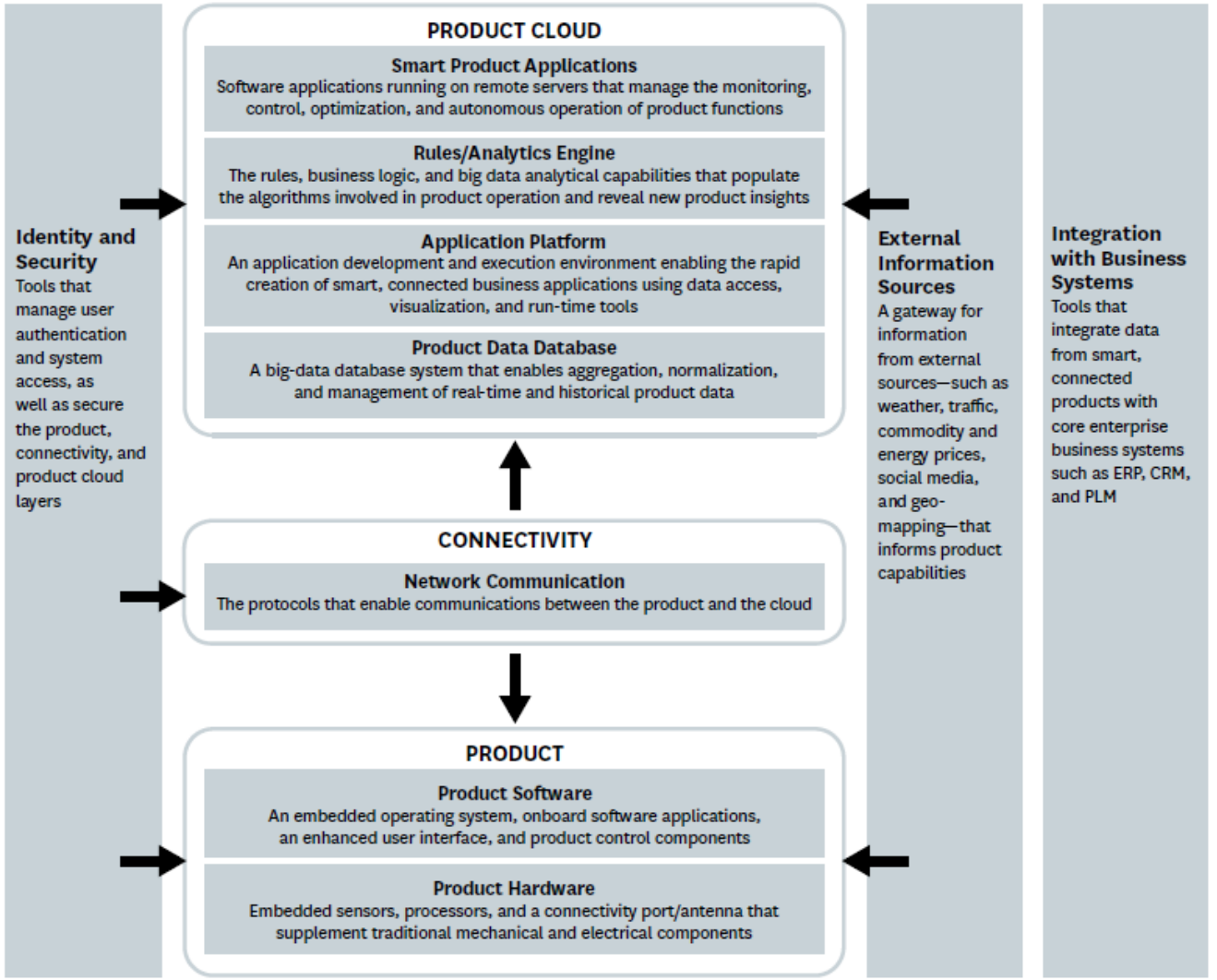
Inexpensive Storage
- Cloud data storage
- Hardware costs


Big Data Analytics
- Hadoop, etc.
- 3rd party analytics


IoT Sensor Block Diagram



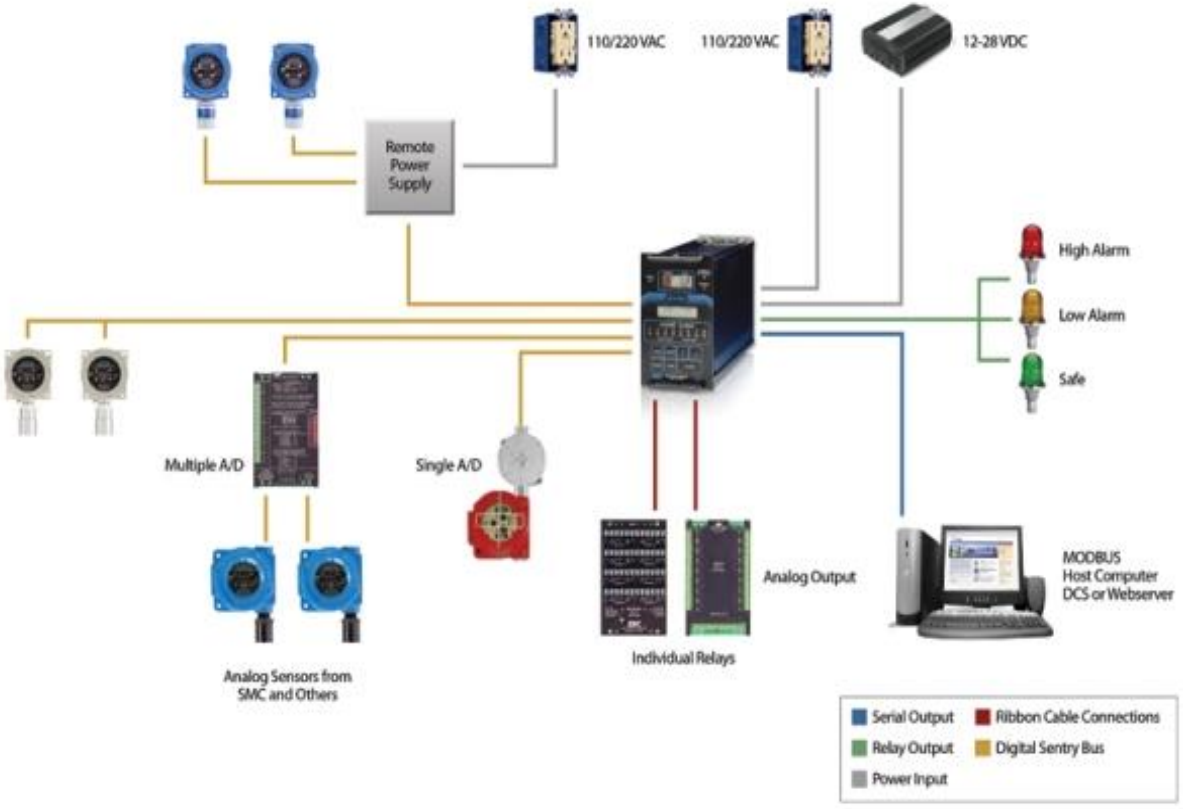
IoT Architecture



DEVELOPING IOT PRODUCT

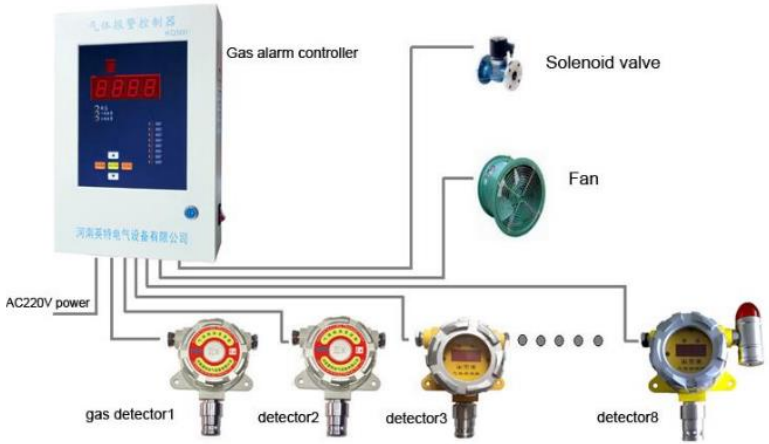
Developing IoT product

IoT-based Gas Detection Systems



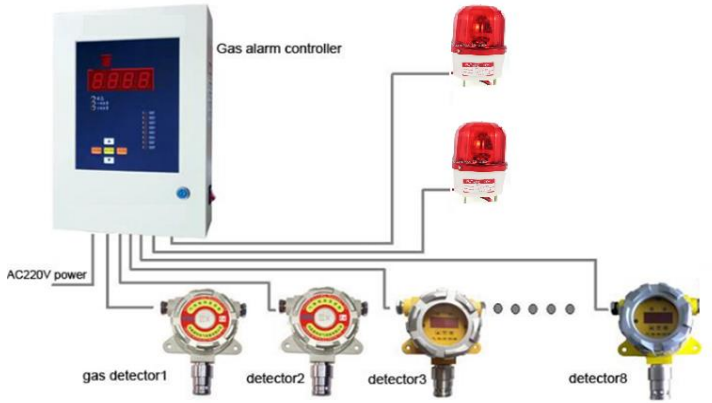
Developing IoT product

Common Oil & Gas Detection Systems



Gas Detection Systems – Current Situation

- Number of Channels (1, 2, 4 and 8 Channels are Common)
- Limitation in Number of Sensors and Alarms
- Repeater Limitations (1 extra system, short distance)
- Commercial Limitation for higher number of channels (for example 16, 32 and 64 channels)
- Most of them did not have remote accessibility
- Unable to display multi-system information simultaneously
- Additional features like Low/High Pressure Oxygen Bank Monitoring



Internet of Things Features

- Sensors are connected to each other and the Internet
- Sensors send their data (API based) through Gateway to an IoT Platform (Cloud)
- There is no limit to the number of sensors and alarms
- Any Time/ Any Place/ Any Things Connection
- There is no limit to the distance and Repeater
- There is no Limitation for higher number of channels (for example 16, 32 and 64 channels)
- Access to the Detection system and Sensors data through Mobile phone, Desktop and Web Application
- Able to display multi-system information simultaneously
- There is no limitation for additional features like Low/High Pressure Oxygen Bank Monitoring

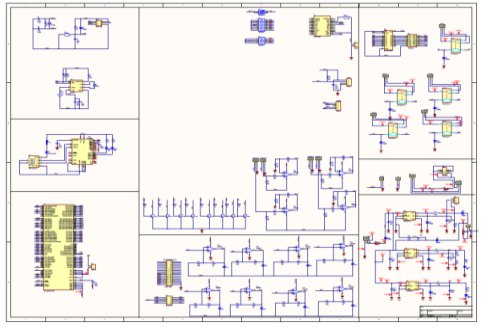
Define the required priority proposal

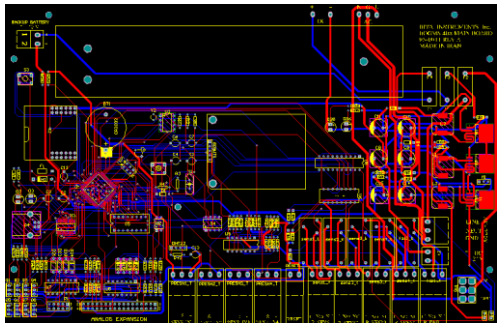
IoT based Gas Detection System

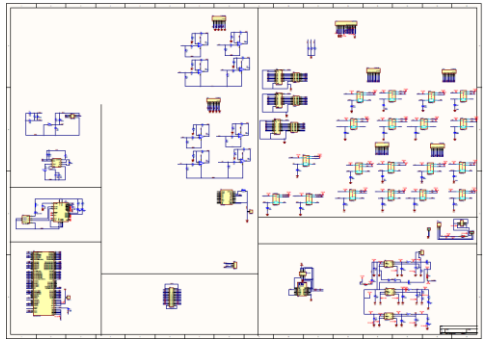
(H2S & LEL)

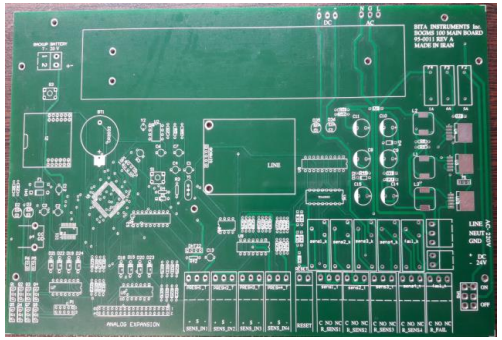
Developing IoT product

Design of Required Hardware

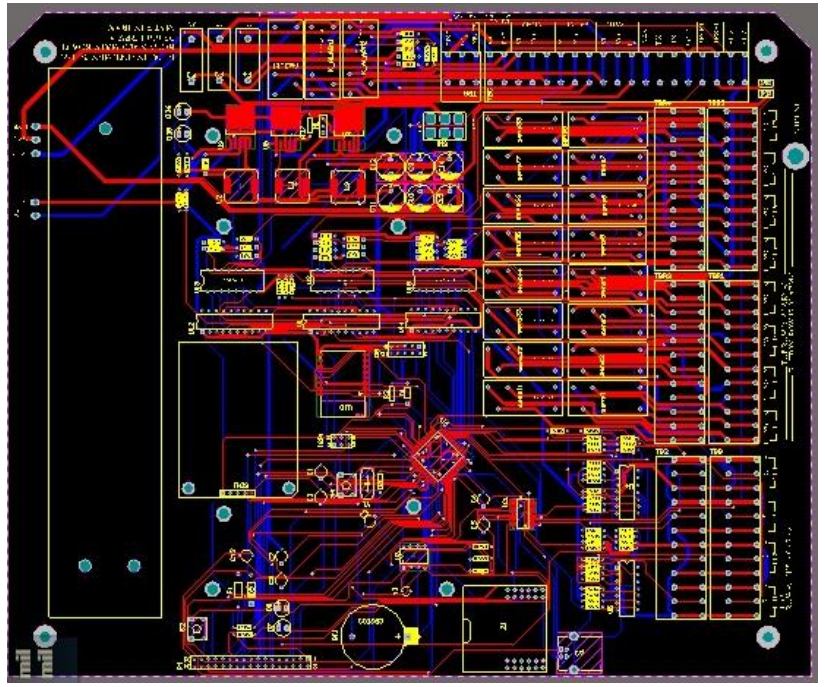


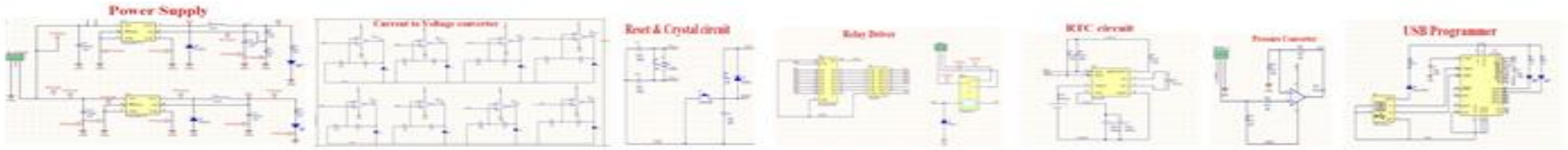






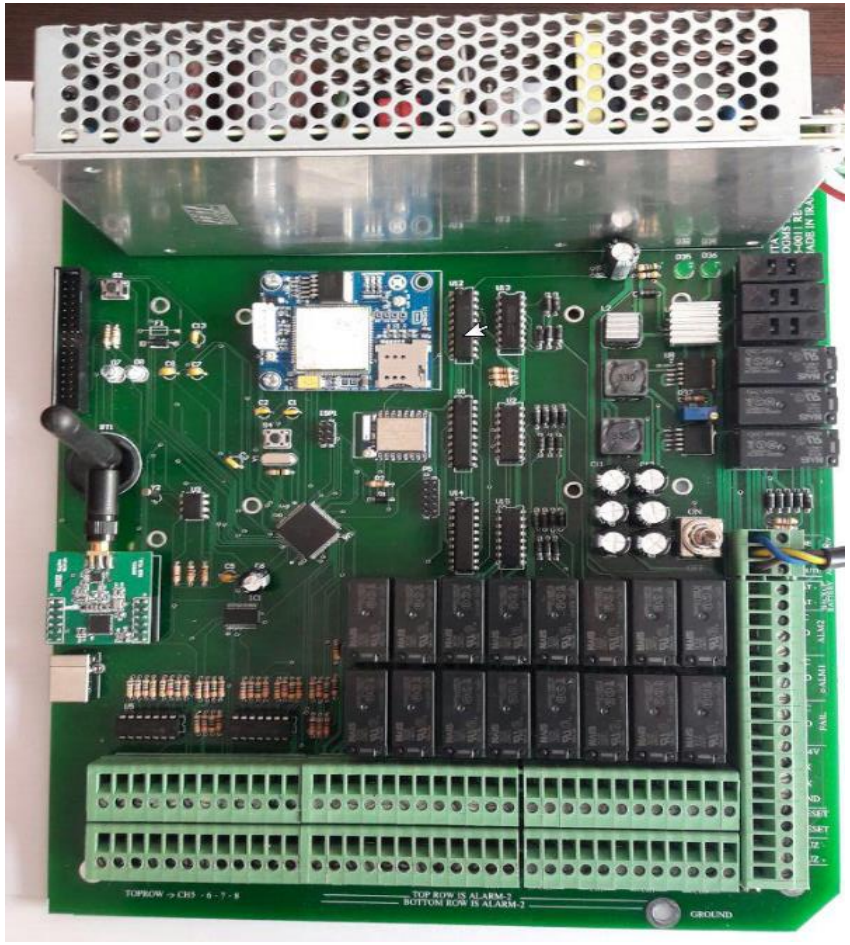
Proteus v8.3, Altium Designer 2016, IDE Atom





Developing IoT product

Design of Required Hardware



Developing IoT product

Design of Required Hardware

Developing IoT product

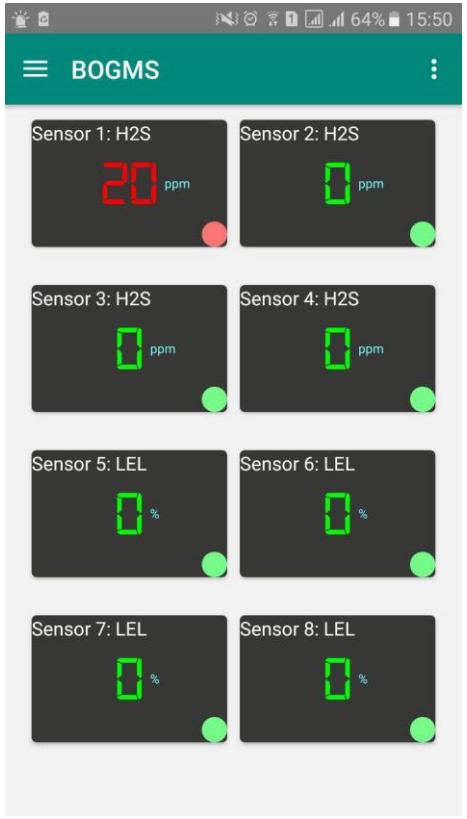
Design of Required Hardware

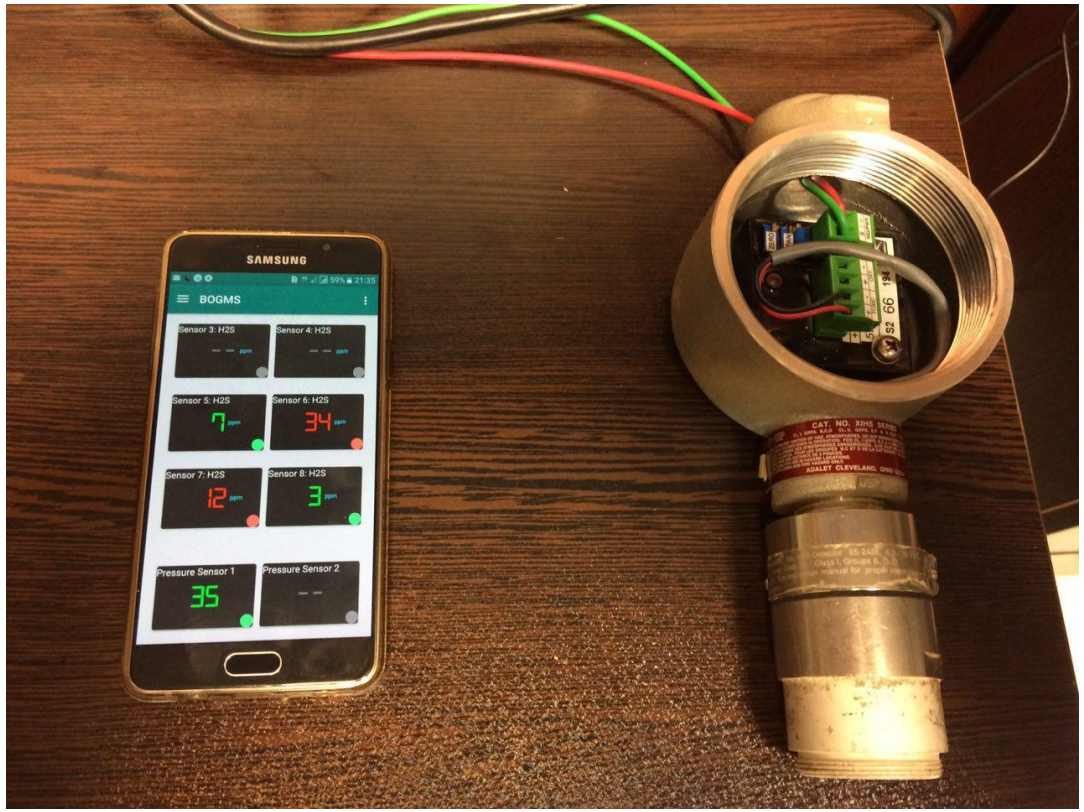
Developing IoT product

Selecting IoT Platform

Developing IoT product

Design and Implementation of Mobile & Desktop Application

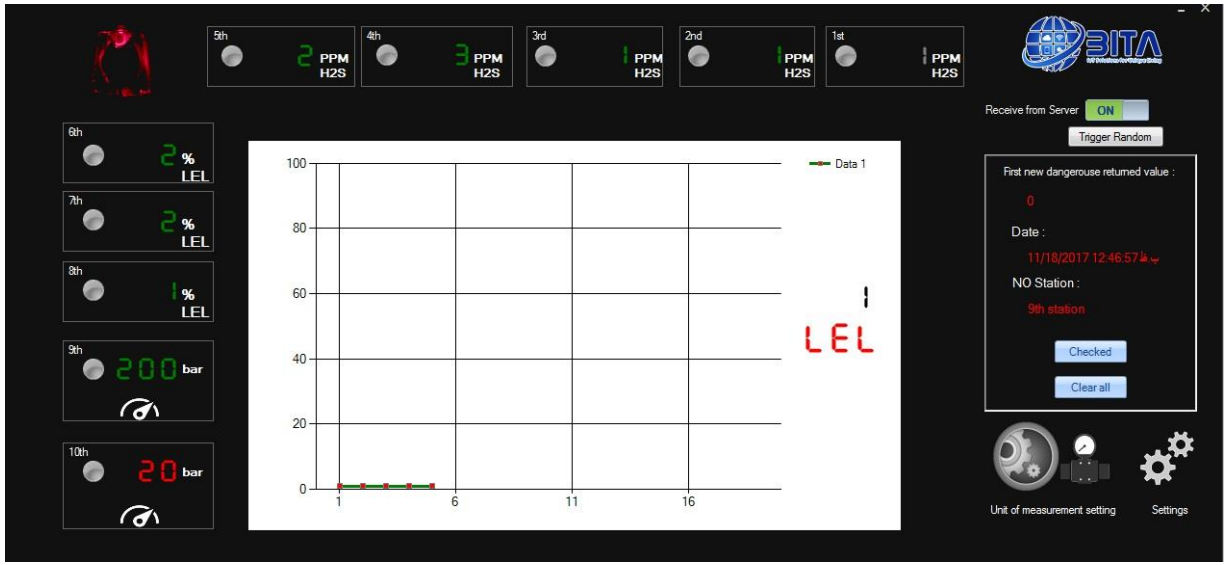


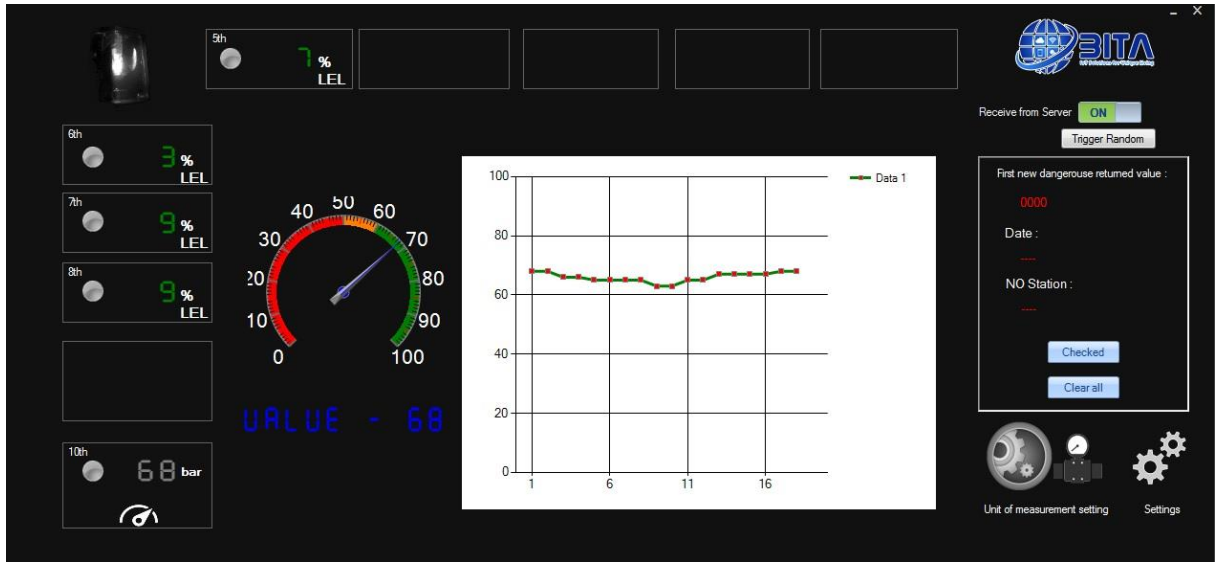


Android Studio, Xamarin, React native

Developing IoT product

Design and Implementation of Mobile & Desktop Application





Developing IoT product

Testing the System

Developing IoT product

Testing the System

Developing IoT product

Testing the System

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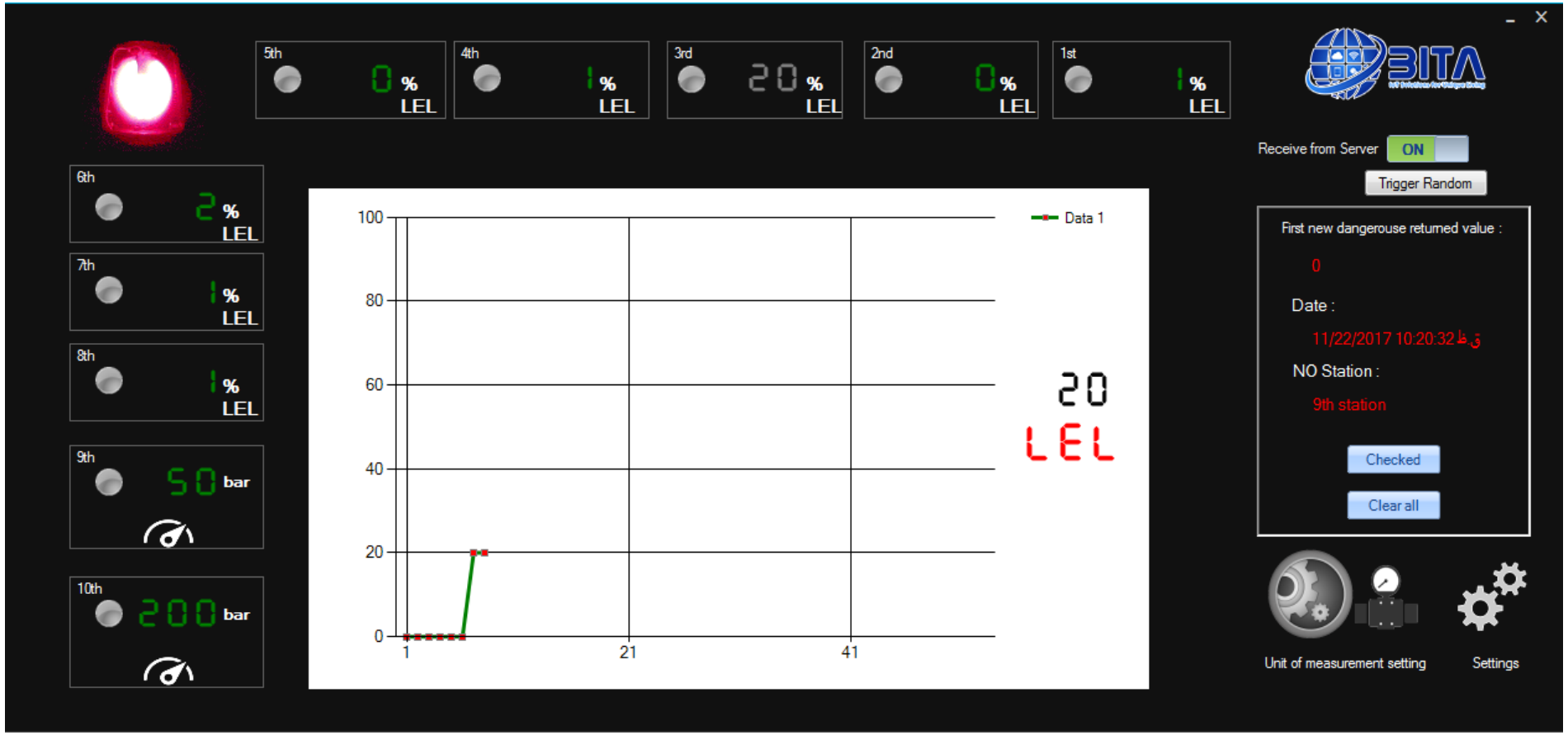
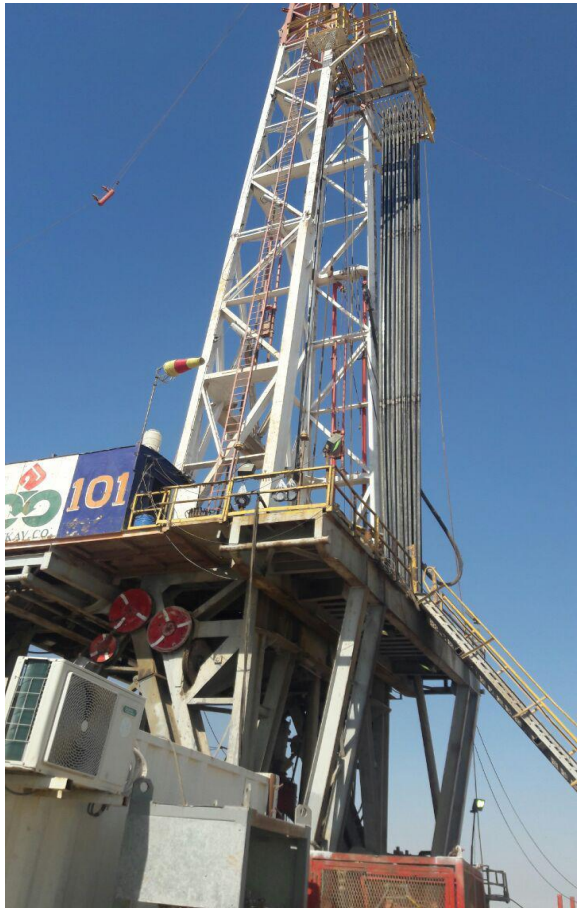
Developing IoT product

Testing the System



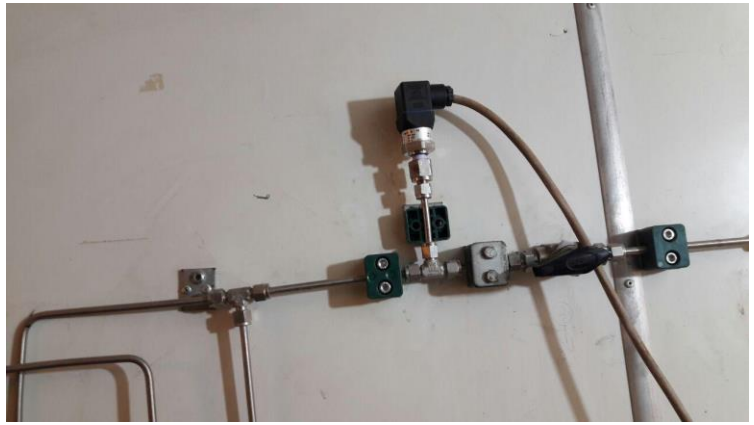
Developing IoT product

Testing the System



Developing IoT product

Testing the System



Technical specifications of the products

About the IPS-BITA Gas Monitor

The IPS-BITA is a fixed-mounted, continuous-monitoring, real-time feedback instrument. This multiple channel gas monitor is capable of detecting gas at up to eight locations with consideration of adding more channels based on the need (It can be customized).

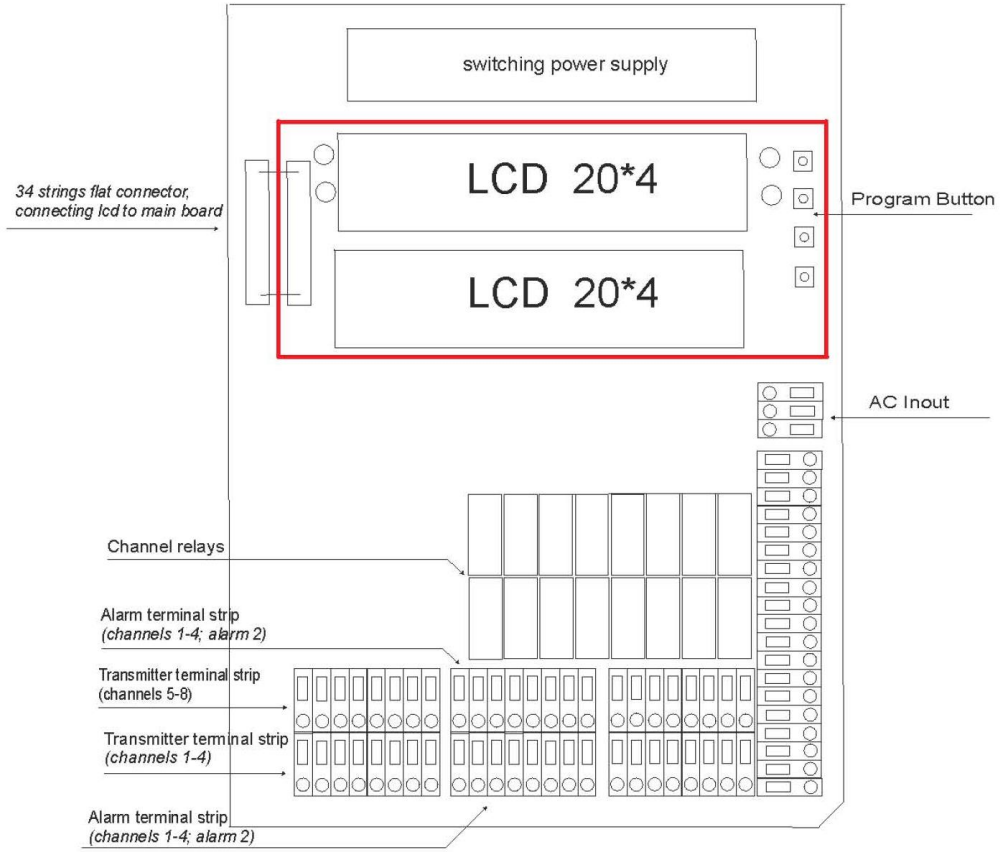
The display screens simultaneously display the gas readings of all active channels in real-time and it will send all channel's data to the base monitoring station far away from the field through the internet via 802.11 protocol or GSM. The IPS-BITA includes audible and visual alarms that warn you of hazardous gas conditions. The alarm circuit includes two levels of gas alarms. The fail circuit alerts you to failures in the gas transmitter(s) or IPS-BITA. At the same time, these alarms will be sent to the base monitoring station and alarms will be shown in the desktop and mobile application that is provided to the employer of the field.

It also has the ability of adding wireless alarms in the field and out of the field. These alarms all connected to the IPS-BITA through 802.15 protocol. The system is protected from noises of the field and alarms can be connected from up to 1000 meters.

The Configuration menu allows to change channel and calibration settings.

IPS-BITA Gas Monitor Specifications

Input Power	100 to 240 VAC or 24 VDC
Detector Head Input Type	2 or 3 wire 4-20mA transmitters
BOX Dimensions	12.5 In. H x 11.0 in. W x 6.4 in. D (31.8 cm H x 27.9 cm W x 16.3 cm D)
Board Dimensions	11.33 in. H x 9.37in. W x 4.96 in. D (28.8 cm H x 23.81 cm W x 12.6 cm D)
Power Dimensions	7.75 in. H x 1.49in. W x 3.93 in. D (19.7 cm H x 3.8cm W x 10cm D)
Weight	10.4 lbs. (without AC line cord)
LCD size	2 LCD 20*4
Storage Temperature	-4°F to 158°F (-20°C to 70°C)
Environmental Conditions	For indoor or outdoor locations (Type 4X) • 2000 meter max altitude • Maximum humidity: 80% relative • Pollution Degree 2 • Installation Category II
User Controls	• Reset switch • Program buttons: ESCAPE, UP (YES), DOWN (NO), and ENTER)
Relays	CSA Rated for 3 amps at 115 VAC resistive, Form C
Communication Networks	Wifi (IEEE 802.11 b/g/n Wi-Fi) Sim808(Quad Band GSM / GPRS) (IEEE 802.15.4)



IOT ACADEMY CERTIFICATES

IoT Academy Certificates

Telecommunication
Development Bureau (BDT)

Ref.: BDT/PKM/HCB BDT/ 10165 Geneva, 21 January 2019

Dr. Farzad Ebrahimi
Chairman & Founder
IoT Academy
Floor 2, No. 119, West Abtahi (20th) St.
North Karegar St.
Postal Code 1439955471
Tehran
Iran

Subject: **Cooperation Agreement between ITU and IoT Academy for Joint Capacity-Building Activities under the ITU Centres of Excellence Network**

Dear Dr. Ebrahimi,

Please find enclosed two originals of the Cooperation Agreement to be signed by ITU and IoT Academy for Joint Capacity-Building Activities under the ITU Centres of Excellence Network for the 2019-2022 cycle.

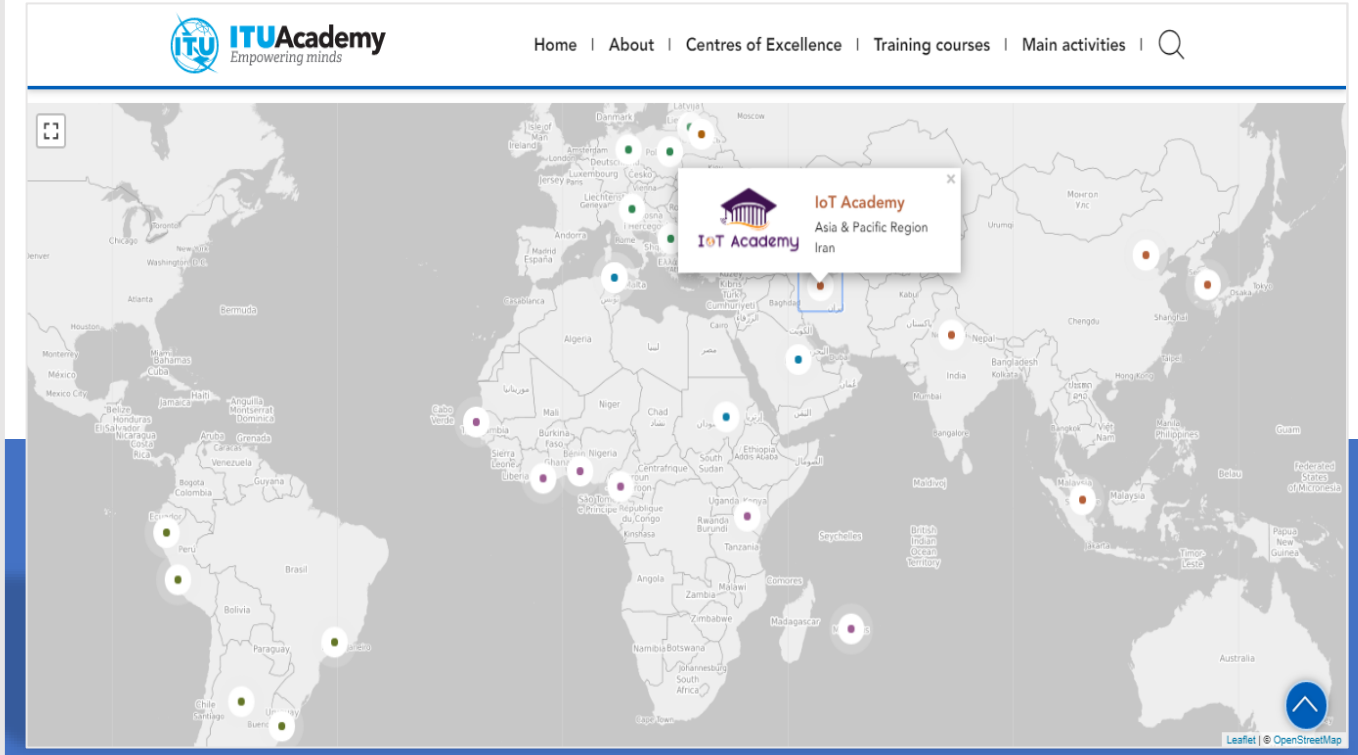
It would be appreciated if the enclosed documents could be signed and initialed, with one set of originals returned to ITU.

Yours sincerely,

Doreen Bogdan-Martin
Director

Annexes: Cooperation Agreement (2 sets of originals)

International Telecommunication Union • Place des Nations • CH-1211 Geneva 20 • Switzerland
Tel: +41 22 730 5111 • Fax: +41 22 730 5545/730 5484 • E-mail: bdtmail@itu.int • www.itu.int/itu-d



Ref: https://academy.itu.int/centres-excellence/coe-cycles/coe-cycle-2019-2022

IoT Academy Certificates

The Secretary-General

Geneva, 13 June 2018

Dr Farzad Ebrahimi
Chairman
IoT Academy
16th Street, North Karegar St.
Tehran University of Science and
Technology Park
TEHRAN
Islamic Republic of Iran

Dear Dr Ebrahimi,

It is my great pleasure to officially welcome IoT Academy to the ITU family as an Academia participant in the work of all three ITU Sectors: Radiocommunication, Telecommunication Standardization and Telecommunication Development.

As the United Nations specialized agency for information and communication technology, ITU brings together 193 Member States and more than 700 Sector Members and Associates from industry, NGOs, international and regional organizations, as well as some 150 academic institutions. In doing so, ITU provides a unique, trusted and global multi-stakeholder platform for partners from the public and private sectors to address major ICT issues.

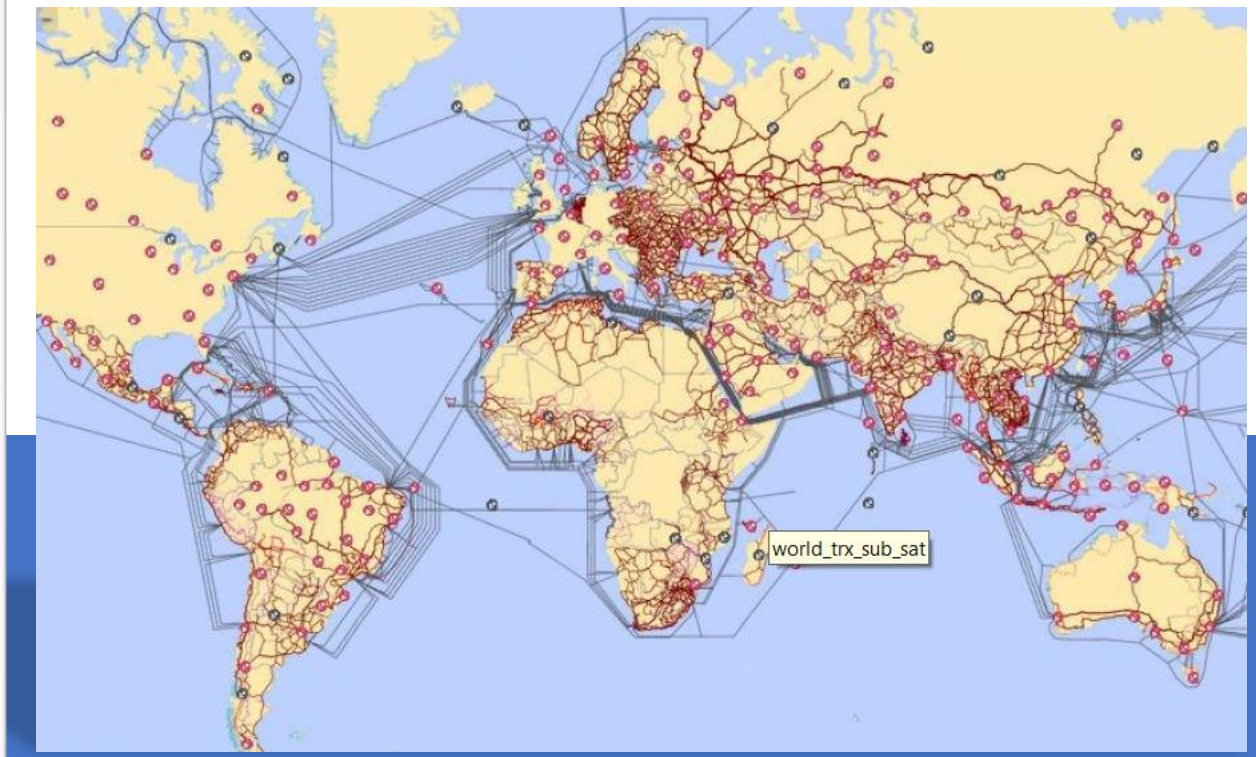
Our Membership and Partner Relations Division (academia@itu.int) will contact your team to provide additional details regarding opportunities for your institution's participation.

I am certain that you will find great value in being part of ITU, and I look forward to a long and prosperous relationship.

Yours sincerely,

Houlin Zhao

International Telecommunication Union • Place des Nations, CH-1211 Geneva 20, Switzerland
Tel: +41 22 730 5111 • Fax: +41 22 733 7256 •
E-mail: itumail@itu.int • www.itu.int •



Ref: https://www.itu.int/online/mm/scripts/gensel11?_memb=U

IoT Academy Certificates

Iranian Profound Searchers (IPS)
(Protection and Safety Equipment and Services)
KAVOSH شرکت کاوشگران ژرفای ایرانیان(مسئولیت محدود)

تاریخ : ۹۹/۰۶/ ۱۰
شماره: ۹۹۲۰ -K-۳۰۶۹
پیوست : ندارد

جناب آقای دکتر فرزاد ابراهیمی

مدیرعامل محترم شرکت دانش‌مان اینترنت اشیاء

موضوع: گواهی تایید صلاحیت محصولات تولیدی

با سلام،

احتراماً، بدینوسیله به اطلاع میرساند در چارچوب همکاریهای مشترک با آن شرکت محترم ، ضمن اعلام رضایت فنی و تخصصی از طراحی، ساخت و عملکرد کنترل پنل‌های آشکارساز گاز (آنالایزر) برای شناسایی گازهای H_2S، CH_4، CO و CO_2 مدلهای ABI 400، ABI 800 و ABI 1200 بعد از حدود دو سال کار در پروژه‌های حفاری مناطق جنوب کشور، توفیقات روزافزون آن مدیریت و مجموعه را خواستاریم.

امید است که در راستای بومی‌سازی محصولات بعدی حوزه نفت و گاز نیز موفق و سربلند باشید.

حسن شریفی
مدیر عامل و نائب رئیس هیئت مدیره

• No. 2, Ground Floor, Block 8, Phase 2, Ekbatan Town, Tehran, Iran
• Tel : +98 21 44650566-44630030
• Fax: +98 21 44650570
• www.ips-oil.com
• info@ips-oil.com
• تهران ، شهرک اکباتان ، فاز ۲ ، بلوک ۸ ، شماره ۲-۸
• تلفن : ۴۴۶۵۰۵۶۶ ۲۱ ۹۸+ – ۴۴۶۳۰۰۳۰ ۲۱ ۹۸+
• فکس : ۴۴۶۵۰۵۷۰(۰۲۱)

IoT Academy Certificates

سازمان نظام صنفی رایانه‌ای استان تهران

مجوز فعالیت

سازمان نظام صنفی رایانه‌ای کشور

استان تهران

شماره: ۱۴۱۵/ص ت ۱۴۰۱
تاریخ عضویت اولیه: ۱۳۹۶/۰۳/۲۱
تاریخ انقضای عضویت: ۱۴۰۲/۰۳/۲۱

بدینوسیله به شرکت دانش مان اینترنت اشیاء (سهامی خاص) به مدیریت آقای/خانم فرزاد ابراهیمی و شناسه ملی ۱۴۰۰۶۵۸۳۵۴۱ با شماره نظام صنفی رایانه‌ای ۲۱۰۱۲۸۱۶ اجازه داده می‌شود که طبق قانون حمایت از پدیدآورندگان نرم‌افزارهای رایانه‌ای مصوب ۱۳۷۹/۱۰/۴ مجلس شورای اسلامی و آیین‌نامه اجرایی شماره ۲۱۱۸۵/ت۲۶۰۸۹هـ مورخ ۱۳۸۳/۰۴/۲۴ مصوب دولت جمهوری اسلامی تحت پوشش نظام صنفی رایانه‌ای استان تهران در زمینه فناوری اطلاعات و ارتباطات در نشانی

تهران، خیابان گارگر شمالی، خیابان ۱۶(فرشی مقدم)، پارک علم و فناوری دانشگاه تهران، ساختمان شماره ۱، واحد ۱۲۷

به فعالیت بپردازد .

صحت این مجوز در سایت tehran.irannsr.org قابل مشاهده است.

حسین اسلامی
رئیس هیات مدیره

علیرضا کشاورز جمشیدیان
دبیر سازمان

IoT Academy Certificates

انجمن صنفی
CNG
کشور

شماره ثبت: ۲۷۲

انجمن صنفی کارفرمایان CNG کشور

گواهی نامه عضویت

انجمن صنفی کارفرمایان CNG کشور که به موجب ماده ۱۳۱ قانون کار جمهوری اسلامی ایران در تاریخ ۸۲/۰۹/۲۰ به شماره ثبت ۲۷۲ در اداره کل سازمان های کارگری و کارفرمایی وزارت کار و امور اجتماعی به ثبت رسیده است، عضویت شرکت دانش بنان انتشریت اشیاء از تاریخ ۱۳۹۸/۰۳/۰۵ در این انجمن گواهی می نماید.

اعتبارات فاقد
ارد شیرداوس - رئیس هیات مدیره
انجمن سی ان جی کشور

"مدت اعتبار از تاریخ صدور یکسال می باشد"

IoT Academy Certificates

تاریخ صدور: ۱۳۹۸/۰۱/۰۱
شماره عضویت: ۱۴۸

RPICS

سندیکای شرکت‌های شناسایی و مکان‌یابی رادیویی
با مجوز اتاق بازرگانی، صنایع، معادن و کشاورزی ایران
شماره ثبت: ۲۸۰

اتاق بازرگانی صنایع معادن و کشاورزی ایران

گواهی عضویت

با استناد به اساس‌نامه سندیکا، گواهی می‌شود **شرکت دانش‌مان اینترنت اشیاء** با نمایندگی **آقای دکتر فرزاد ابراهیمی** با سمت مدیر عامل به عنوان عضو رسمی سندیکای شرکت‌های شناسایی و مکان‌یابی رادیویی پذیرفته شده و از کلیه حقوق و مزایای مربوطه برخوردار می‌باشد. این شرکت در یک یا چند مورد از حوزه فعالیت‌های پیش‌بینی شده در اساسنامه سندیکا که به شرح ذیل می باشد فعالیت دارد به صورتی که منجر به راه حل یا محصول/سامانه قابل ارایه به بازار باشد.

حوزه های مورد نظر عبارتند از: اینترنت اشیا (Internet of Things: IoT)، رادیو شناسه (RFID)، سامانه های ارتباطات اشیا (Machine to Machine Systems: M2M)، کارت هوشمند (Smart Card)، پرداخت الکترونیک (Electronic Payment)، سامانه های موقعیت یاب جهانی (Global Navigation Satellite Systems:GNSS, GPS, BeiDou, Glonass, Galileo)، سامانه های حمل و نقل هوشمند (Intelligent Transport(ation) Systems:ITS)، سامانه های مکان محور (Location Based Systems: LBS)، مسیر یابی (Navigation)، ردیابی (Tracking)، شهر هوشمند (Smart City) و زندگی هوشمند (Smart Life)، سامانه های مدیریت ناوگان (Fleet Management Systems: FMS)، مکان یابی خودرو (Automatic Vehicle Location: AVL)، سامانه های اطلاعات جغرافیایی (Geospatial Information Systems: GIS)، سنجش از دور (Remote Sensing: RS).

این گواهی از تاریخ صدور تا پایان سال ۱۳۹۸ اعتبار دارد.

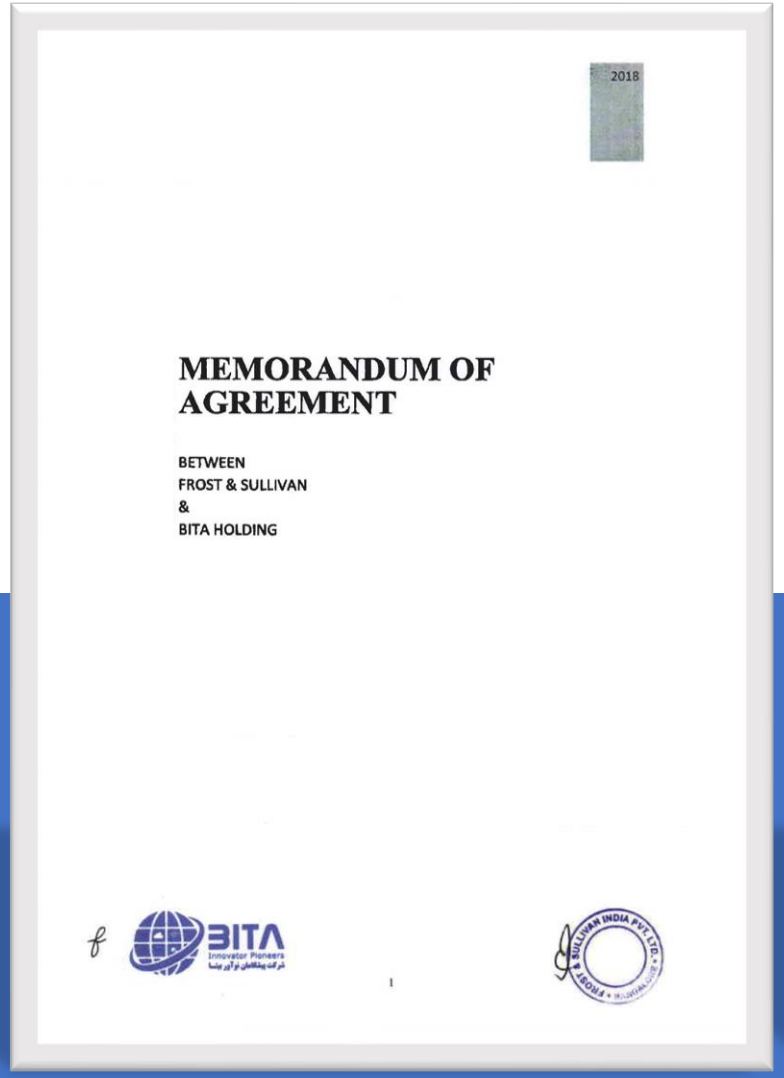
رییس هیات‌مدیره
افشین کلاهی

سندیکای شرکت‌های شناسایی و مکان یابی رادیویی
RPICS

دبیر سندیکا
سحر بنکدارپور

IOT ACADEMY INTERNATIONAL COOPERATION

IoT Academy International Cooperation

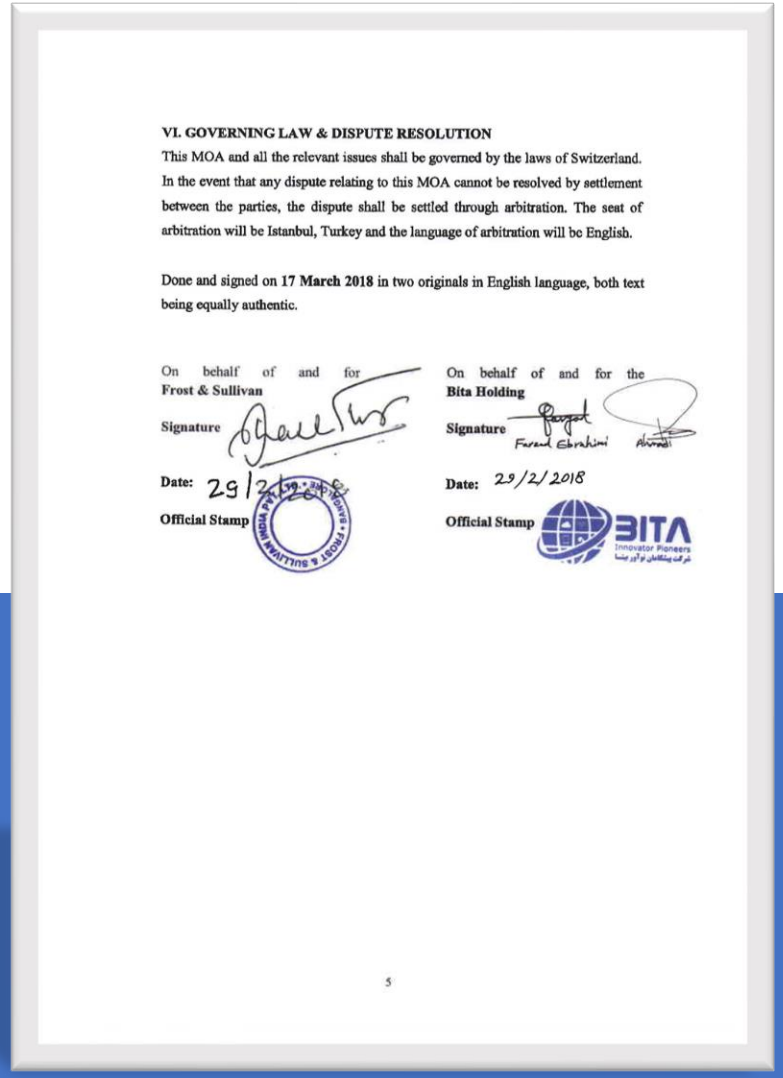


2018

MEMORANDUM OF AGREEMENT

BETWEEN
FROST & SULLIVAN
&
BITA HOLDING

1



VI. GOVERNING LAW & DISPUTE RESOLUTION

This MOA and all the relevant issues shall be governed by the laws of Switzerland. In the event that any dispute relating to this MOA cannot be resolved by settlement between the parties, the dispute shall be settled through arbitration. The seat of arbitration will be Istanbul, Turkey and the language of arbitration will be English.

Done and signed on **17 March 2018** in two originals in English language, both text being equally authentic.

On behalf of and for
Frost & Sullivan
Signature
Date: 29/2/2018
Official Stamp

On behalf of and for the
Bita Holding
Signature
Date: 29/2/2018
Official Stamp

5

IoT Academy International Cooperation

In the Name of God

Cooperation Agreement

This Agreement is made on the 31st of May, 2017 between the following parties:

A joint venture consist of Iranian Profound Searchers Ltd. (here in after called as Holding companies duly organized and existing under the laws of Islamic Republic of I called as **IPS-Bita** represented by Mr Saeid Maghari and Mr Farzad Ebrahimi Mana Companies with the following Address:
No. 8-2, Block 8, Phase 2
Ekbatan Town
Tehran – Iran
Tel: +98-21-44650566, 44630030
Fax: +98-21-44650570
www.ips-oil.com
info@ips-oil.com
smaghari.dpg@gmail.com

in one side and,

A2S Advanced Safety Solutions, a company duly organized and existing u represented by Mr. Nicolas Sevestre with the address provided in below, h
350 Avenue JRGG de la Lauzière
31 Parc du Golf - CS 90519
13593 Aix en Provence Cedex 3
FRANCE
Tél: +33 (0)4 88 78 21 81
Fax: +33 (0)4 42 16 35 09
www.a2s-artlec.com

On the other side

IPS-Bita and **A2S** are collectively referred to as **"parties"** and

Whereas:

1- **A2S** is engaged in designing, developing, and measuring instrument for use in harsh or hazardou
2- A2S is the seller of above mentioned equipment offshore.
3- **A2S** is the manufacturer of Detection Systems
4- **IPS-Bita** is engaged in such services and techniques and services in Iran Territory.
5- **IPS-Bita** has the strong relation with NIOC this Agreement.
6- Parties are willing to enter into an agreeme of their cooperation.

KAVOSH

them by amicable arrangement the Laws of IR Iran shall govern the implementation, interpretation and enforcement of this Agreement. The venue of arbitration shall be in Tehran Courts.

Article 10 – Miscellaneous

10.1. All communications between the Parties, such as correspondence notices, etc. in connection with this Agreement shall be sent first by fax and then by registered mail or delivered to the above addresses.

10.2. This Agreement is signed by the duly authorized representatives of each of the parties hereto in two original copies with equal force, one for each member of the parties.

Iranian Profound Searchers
S. Maghari

Bita Holding
Farzad Ebrahimi

A2S Advanced Safety Solutions
Nicolas Sevestre

BITA

IPS

IoT Academy International Cooperation

کاوشگران ژرفای ایرانیان
IRANIAN PROFOUND SEARCHERS
I.P.S

BITA Innovator Pioneers
شرکت پیشگامان نوآور بینا

۴. تسهیم مسئولیت‌های تعیین شده مطابق مفاد موافقت‌نامه با هریک از قراردادهای خاص مربوط به انجام خدمات موضوع موافقت‌نامه می‌تواند طی قراردادهایی که بدین منظور میان طرفین همکاری تنظیم می‌گردد تغییر یابد مشروط بر آن که حسب ضرورت، موافقت کارفرما نیز کسب گردد.

۵. در صورت موافقت کتبی طرفین، هر یک از طرفین این اختیار را خواهند داشت که بخشی از تعهدات خود را بصورت دست دوم و یا قرارداد همکاری به مشاوران، پیمانکاران و یا ارائه‌کنندگان خدمات واگذار نمایند، مشروط بر اینکه مسئولیت آن تعهدات کماکان بر عهده طرف مربوطه باقی بماند.

۶. هیچ‌یک از طرفین نمی‌تواند بدون اخذ موافقت کتبی طرف دیگر با استفاده از این موافقت‌نامه در مناقصه‌ای شرکت، یا اجرای خدمات موضوع موافقت‌نامه را قبول نماید.

۷. هرگونه تبلیغ، توزیع بروشور و اطلاعیه، مطالب روزنامه‌ای یا انتقال اطلاعات راجع به این موافقت‌نامه به اشخاص ثالث ممنوع بوده و در صورت نیاز طرفین به اتفاق در مورد آن تصمیم‌گیری خواهند نمود.

ماده ۱۰– تعداد نسخ موافقت‌نامه

موافقت‌نامه حاضر در ۱۰ ماده، ۵ صفحه و ۳ نسخه تنظیم و به امضای طرفین قرارداد رسیده است و تمام نسخ حکم واحد را دارند.

طرفین در تایید مراتب فوق مبادرت به امضاء این موافقت‌نامه نمودند.

شرکت پیشگامان نوآور بینا

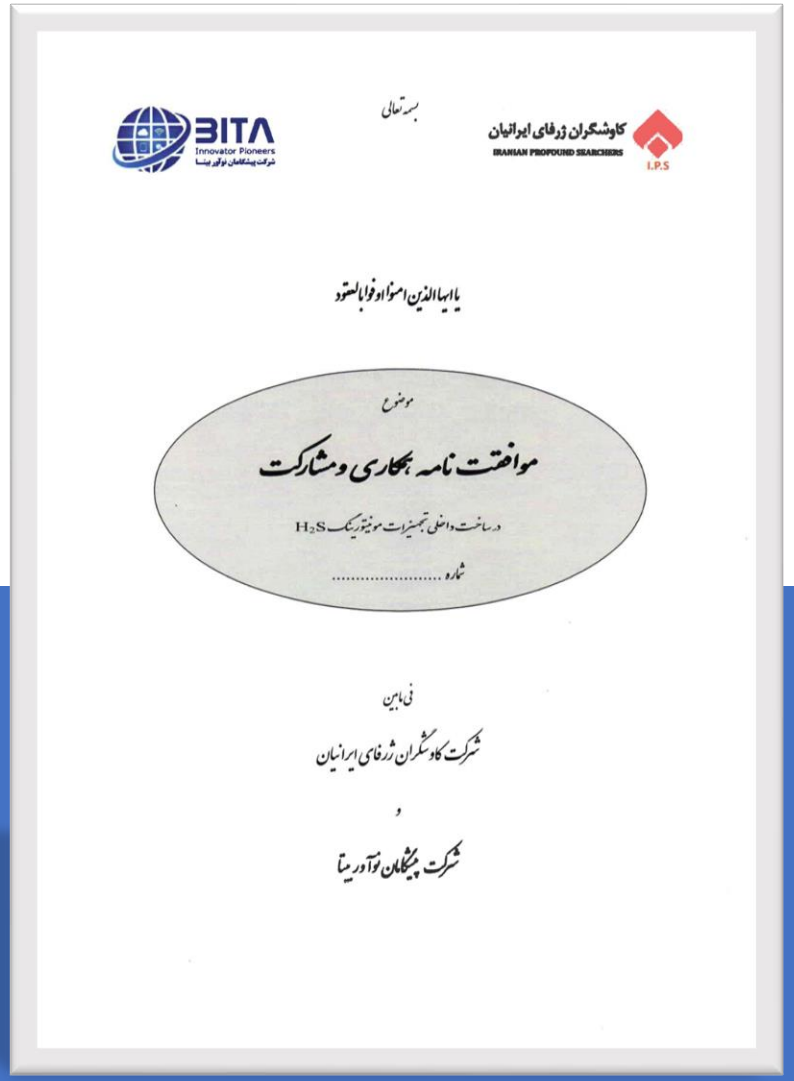
فرزاد ابراهیمی
مدیرعامل و مؤسس

شیما احمدی
رئیس هیئت مدیره

شرکت کاوشگران ژرفای ایرانیان

سعید مقاری
رئیس هیئت مدیره

حسن شریفی
مدیرعامل



بسمه تعالی

کاوشگران ژرفای ایرانیان
IRANIAN PROFOUND SEARCHERS
I.P.S

BITA Innovator Pioneers
شرکت پیشگامان نوآور بینا

یا ایها الذین امنوا اوفوا بالعقود

موضوع

موافقت نامه همکاری و مشارکت

در ساخت و اصلی تجهیزات مونیتورینگ H_2S

شماره .....

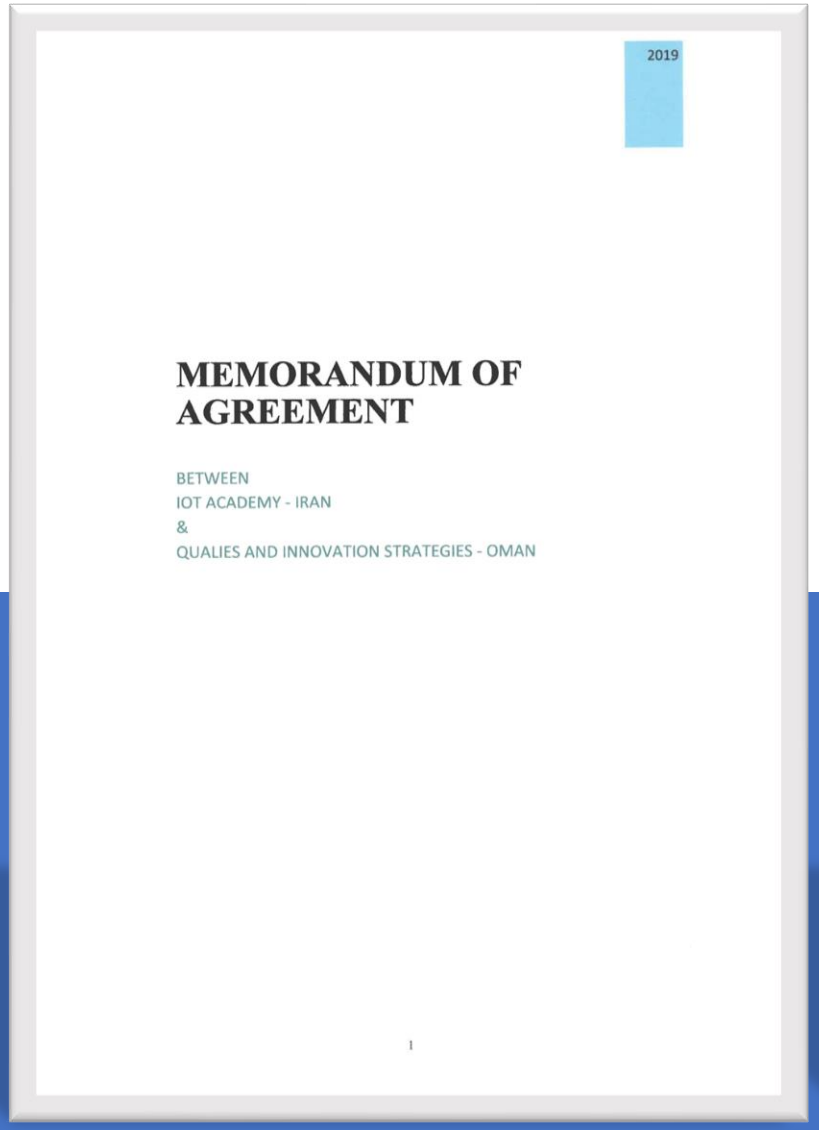
فی مابین

شرکت کاوشگران ژرفای ایرانیان

و

شرکت پیشگامان نوآور بینا

IoT Academy International Cooperation

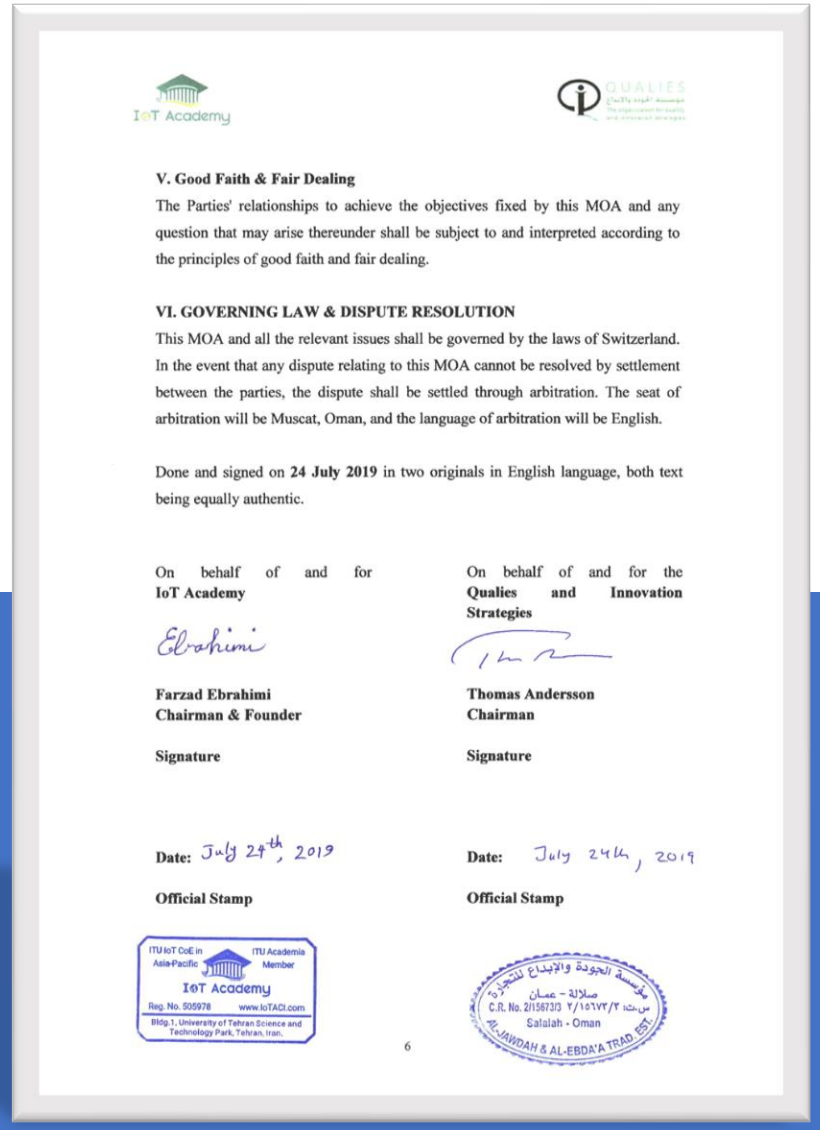


2019

MEMORANDUM OF AGREEMENT

BETWEEN
IOT ACADEMY - IRAN
&
QUALIES AND INNOVATION STRATEGIES - OMAN

1



V. Good Faith & Fair Dealing

The Parties' relationships to achieve the objectives fixed by this MOA and any question that may arise thereunder shall be subject to and interpreted according to the principles of good faith and fair dealing.

VI. GOVERNING LAW & DISPUTE RESOLUTION

This MOA and all the relevant issues shall be governed by the laws of Switzerland. In the event that any dispute relating to this MOA cannot be resolved by settlement between the parties, the dispute shall be settled through arbitration. The seat of arbitration will be Muscat, Oman, and the language of arbitration will be English.

Done and signed on **24 July 2019** in two originals in English language, both text being equally authentic.

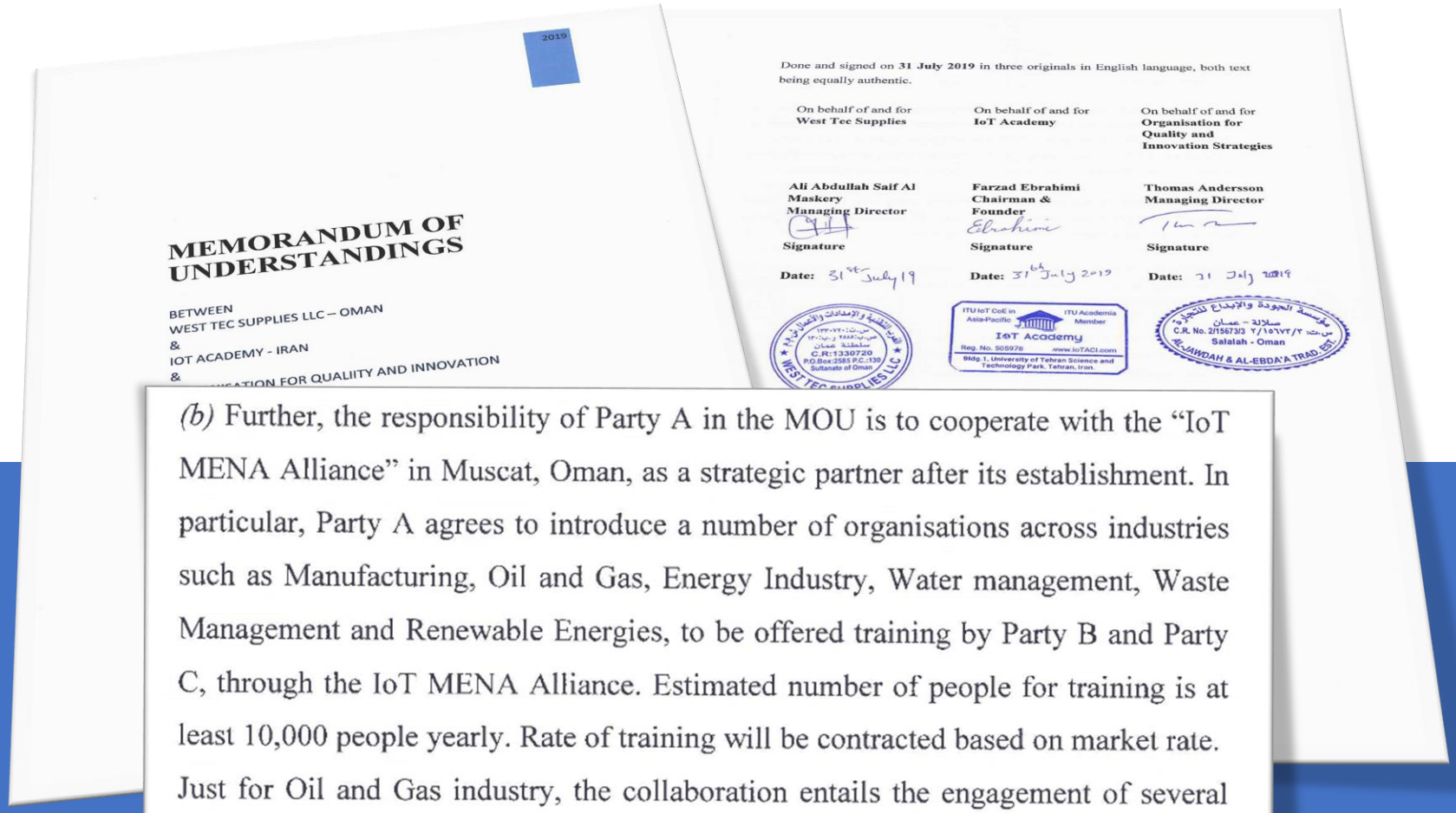
On behalf of and for **IoT Academy**	On behalf of and for the **Qualies and Innovation Strategies**
Ebrahimi	
Farzad Ebrahimi	**Thomas Andersson**
Chairman & Founder	**Chairman**
Signature	**Signature**
Date: July 24th, 2019	**Date:** July 24th, 2019
Official Stamp	**Official Stamp**

ITU IoT CoE in Asia-Pacific · ITU Academia Member · IoT Academy · Reg. No. 505978 · www.IoTACI.com · Bldg.1, University of Tehran Science and Technology Park, Tehran, Iran.

AL-JAWDAH & AL-EBDA'A TRAD EST. · C.R. No. 2/156730 · Salalah - Oman

6

IoT Academy International Cooperation



2019

MEMORANDUM OF UNDERSTANDINGS

BETWEEN
WEST TEC SUPPLIES LLC – OMAN
&
IOT ACADEMY - IRAN
&
...ISATION FOR QUALIITY AND INNOVATION

Done and signed on **31 July 2019** in three originals in English language, both text being equally authentic.

On behalf of and for West Tec Supplies	On behalf of and for IoT Academy	On behalf of and for Organisation for Quality and Innovation Strategies
Ali Abdullah Saif Al Maskery	Farzad Ebrahimi	Thomas Andersson
Managing Director	Chairman & Founder	Managing Director
Signature	Signature	Signature
Date: 31st July 19	Date: 31th July 2019	Date: 31 July 2019

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C.R. No. 2/15673/3 · Salalah - Oman · AL-JAWDAH & AL-EBDA'A TRAD. EST.

(b) Further, the responsibility of Party A in the MOU is to cooperate with the "IoT MENA Alliance" in Muscat, Oman, as a strategic partner after its establishment. In particular, Party A agrees to introduce a number of organisations across industries such as Manufacturing, Oil and Gas, Energy Industry, Water management, Waste Management and Renewable Energies, to be offered training by Party B and Party C, through the IoT MENA Alliance. Estimated number of people for training is at least 10,000 people yearly. Rate of training will be contracted based on market rate. Just for Oil and Gas industry, the collaboration entails the engagement of several prestigious companies, such as Petroleum Development Oman, Oman Oil Company, Occidental Oman, Daleel Petroleum, Petrochemical Refinery.

IoT Academy International Cooperation

2019

MEMORANDUM OF AGREEMENT

BETWEEN
BEIJING HAOYEE AERONAUTIC SCIENCE AND TECHNOLOGY CO. LTD - CHINA
&
BITA HOLDING - IRAN

(e) Nothing in this MOA shall confer or be deemed to confer on either Party any right or license to use the information and IP rights other than for the explicitly authorized purposes during the term of this MOA.

V. Good Faith & Fair Dealing

The Parties' relationships to achieve the objectives fixed by this MOA and any question that may arise thereunder shall be subject to and interpreted according to the principles of good faith and fair dealing.

VI. The Detailed Items To Be Carried Out

Both sides agree to carry out a visit trip to China or Iran in the near months and make a further detailed plan of cooperation in Iran. A new contract will be discussed and signed by both sides based on this MOA.

This Memorandum of Agreement (MOA) signed on **24 January 2019** in two originals in English language, both text being equally authentic.

On behalf of and for
HaoYee Co. Ltd - China

Reagon Yang, Pengliang
CEO & Founder

Signature

Date: 2019-01-24

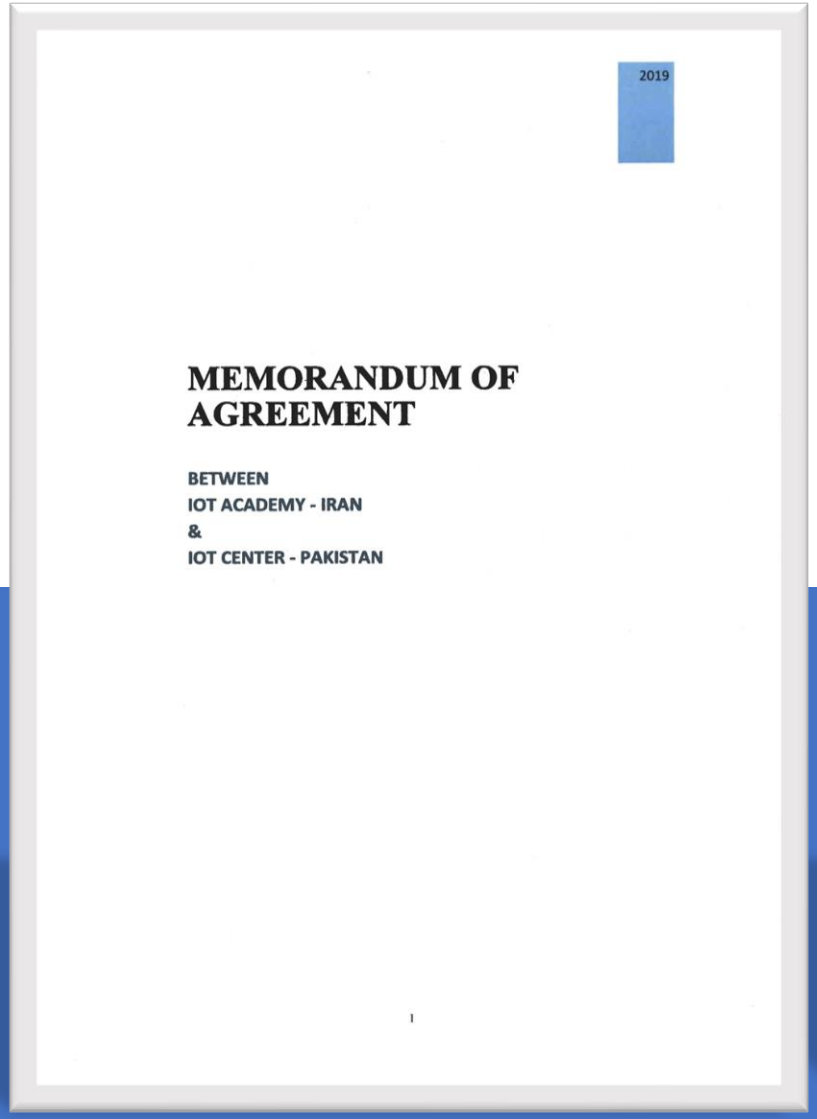
On behalf of and for the
Bita Holding - Iran

Farzad Ebrahimi
CEO & Founder

Signature

Date: 24/01/2019

IoT Academy International Cooperation

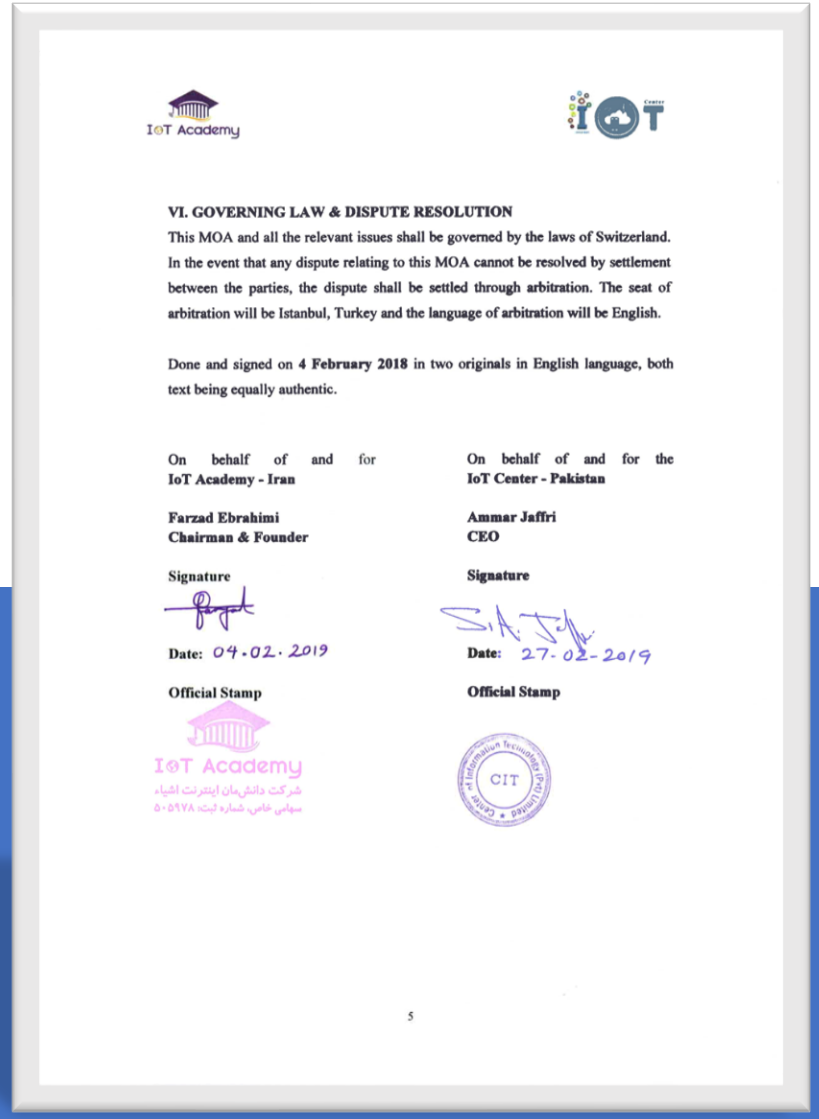


2019

MEMORANDUM OF AGREEMENT

BETWEEN
IOT ACADEMY - IRAN
&
IOT CENTER - PAKISTAN

1



VI. GOVERNING LAW & DISPUTE RESOLUTION

This MOA and all the relevant issues shall be governed by the laws of Switzerland. In the event that any dispute relating to this MOA cannot be resolved by settlement between the parties, the dispute shall be settled through arbitration. The seat of arbitration will be Istanbul, Turkey and the language of arbitration will be English.

Done and signed on **4 February 2018** in two originals in English language, both text being equally authentic.

On behalf of and for
IoT Academy - Iran

Farzad Ebrahimi
Chairman & Founder

Signature

Date: 04.02.2019

Official Stamp

On behalf of and for the
IoT Center - Pakistan

Ammar Jaffri
CEO

Signature

Date: 27-02-2019

Official Stamp

5

IoT Academy International Cooperation

جمهوری اسلامی ایران

بسمه تعالی

IRAN CHAM

اتاق بازرگانی ایرانیان مقیم چین – گوانجو

تاریخ: ۱۳۹۷/۰۹/۰۸
شماره: ۲۰۱۸-۰۲۱ د ل ف
پیوست: صلوات

ماده دو: مدت اعتبار تفاهم‌نامه

مدت اعتبار این تفاهم‌نامه دو سال از تاریخ امضاء می‌باشد.

تبصره۱: مدت اعتبار این تفاهم‌نامه با رضایت طرفین قابل تمدید می‌باشد.

ماده سه: نسخ تفاهم‌نامه

این تفاهم‌نامه در سه ماده، دو بند و در سه نسخه که تمامی نسخ آن از اعتبار یکسان برخوردارند، تنظیم و مبادله گردید.

دکتر فرزاد ابراهیمی
مدیرعامل و مؤسس هلدینگ بیتا
ایران- تهران

مهندس سعید اعتصامی
رئیس هیئت‌مدیره اتاق بازرگانی ایرانیان مقیم
چین-گوانجو

pg. 3

جمهوری اسلامی ایران

بسمه تعالی

IRAN CHAM

اتاق بازرگانی ایرانیان مقیم چین – گوانجو

تاریخ: ۱۳۹۷/۰۹/۰۸
شماره: ۲۰۱۸-۰۲۱ د ل ف
پیوست: صلوات

IRAN CHAM

BITA
IoT HOLDING COMPANY

تفاهم نامه
بین اتاق بازرگانی ایرانیان مقیم چین – گوانجو
و
هلدینگ بیتا

با توجه به بستر سازی و تبادل موضوعات علمی و فناوری بین اتاق بازرگانی ایرانیان مقیم چین – گوانجو که متشکل از شرکتهای رسمی و قانونی ایرانیان مقیم چین با بهره‌گیری از تجربیات کافی در راستای انجام خدمات انتقال فناوری، بازرگانی، سرمایه‌گذاری، تأمین کالا، تجهیزات، آموزش و ... و هلدینگ بیتا که در زمینه IoT (Internet of Things) فعال می‌باشد و عضو آکادمیای اتحادیه جهانی مخابرات (ITU Academia Member) است.

در راستای همکاری و مشارکت بازرگانی در ارتباط با موضوعات فوق الذکر، این تفاهم‌نامه بین " اتاق بازرگانی ایرانیان مقیم چین- گوانجو " به نمایندگی آقای "مهندس سعید اعتصامی" (رئیس هیئت مدیره) به نشانی:

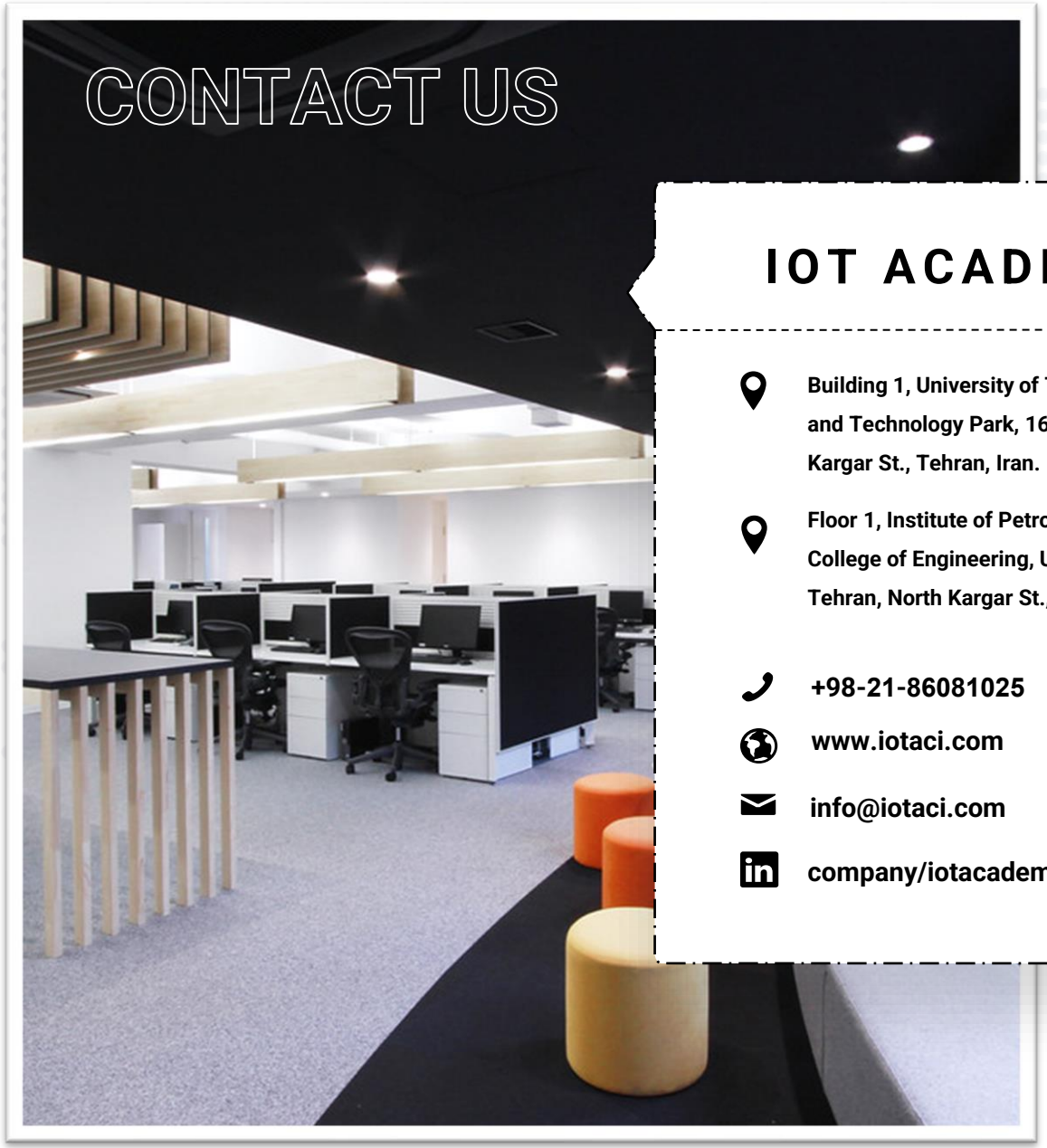
No. 703, Saphire Building, No. 668 Ren min bro road, Yuexiu District, Guangzhou-China.

شماره تلفن: ۸۱۰۶۸۹۷۷-۰۲۰-۸۶+ و آدرس پست الکترونیکی: info@ccc-ir.com که از این پس اتاق نامیده می‌شود و "هلدینگ بیتا" به نمایندگی آقای "دکتر فرزاد ابراهیمی" (از شرکت پیشگامان نوآور بیتا – شرکت مادر هلدینگ – به شناسه ملی ۱۴۰۰۶۰۲۱۰۲۵) به نشانی: تهران، خیابان کارگر شمالی، خیابان بیستم (ابطحی غربی)، پلاک ۹۱۱ طبقه سوم و شماره تلفن: ۸۶۰۸۱۰۲۵-۲۱-۹۸+ و آدرس پست الکترونیکی: ebrahimi@IoTAcademy.ir که از این پس هلدینگ نامیده می‌شود به شرح موارد و بندهای ذیل تنظیم و مورد تفاهم قرار گرفت:

pg. 1

There are countless opportunities for IoT Oil & Gas Industry

Upstream	Midstream	Downstream
Asset Tracking	Tank Farm Monitoring	Perimeter Security Sensors
Vehicle Monitoring	Field Crew Monitoring	Perimeter Video Camera
Remote Video	Remote Video	Mobile Asset Tracking
Machine Monitoring	Pipeline Monitoring	Vehicle Monitoring
Site Monitoring	Terminal Access control	Production Sensors
Well Head Monitoring	Asset Tracking	IoT Cloud Storage
Security/Access Sensors	Flow Meter Connectivity	Lone Worker Wearables
Lone Worker Tracking	Pipeline Monitoring	Contractor Tracking
Rig Monitoring	Wellhead Monitoring	Refinery Monitoring
Tank Monitoring	Cargo Shipping Monitoring	



IOT ACADEMY

Building 1, University of Tehran Science and Technology Park, 16th Street, North Kargar St., Tehran, Iran.

Floor 1, Institute of Petroleum Engineering, College of Engineering, University of Tehran, North Kargar St., Tehran, Iran.

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company/iotacademy